## REQUEST FOR PROPOSALS: Medi-Cal Mobile Crisis Services Benefit Implementation for San Mateo Mobile Crisis Response (SMMCR) RFP # 2023-004

### RFP SCHEDULE AND GENERAL INFORMATION

<table>
<thead>
<tr>
<th>Solicitation Number</th>
<th>BHRS 2023-004</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of contracts expected to be awarded</td>
<td>1 or more</td>
</tr>
<tr>
<td>Estimated Value or Range per contract</td>
<td>$2,833,000 per year (see Section III.M)</td>
</tr>
<tr>
<td>Funding Sources</td>
<td>☐ Federal ☐ State ☐ County ☐ Other</td>
</tr>
<tr>
<td>Expected Contract Start/End Dates</td>
<td>12/1/2023 – 6/30/2025</td>
</tr>
<tr>
<td>Options to Renew</td>
<td>Option to renew for an additional two (2) years is included pending program evaluation, availability of funding, and division approval.</td>
</tr>
<tr>
<td>E-mail Address (for general communications &amp; protests)</td>
<td><a href="mailto:brjohnson@smcgov.org">brjohnson@smcgov.org</a></td>
</tr>
<tr>
<td>RFP Released</td>
<td>August 25, 2023</td>
</tr>
<tr>
<td>Deadline for Questions, Comments and Exceptions</td>
<td>September 12, 2023</td>
</tr>
<tr>
<td>Proposers’ Conference date and time</td>
<td>September 12, 2023 - 11am PST</td>
</tr>
<tr>
<td>Proposers’ Conference location</td>
<td>RSVP to <a href="mailto:brjohnson@smcgov.org">brjohnson@smcgov.org</a> no later than September 8, 2023 if you plan to attend and to receive a meeting invite. Or call in (audio only) +1 628-212-0105,,69391164# United States, San Francisco Phone Conference ID: 693 911 64#</td>
</tr>
<tr>
<td>Release date for Final Questions &amp; Answers</td>
<td>September 18, 2023</td>
</tr>
<tr>
<td>Proposal Due Date and Time</td>
<td>October 6, 2023</td>
</tr>
<tr>
<td>Evaluation of Proposals*</td>
<td>October 12, 2023</td>
</tr>
<tr>
<td>Interviews – if necessary*</td>
<td>TBD</td>
</tr>
<tr>
<td>Notification of Funded Proposals*</td>
<td>October 20, 2023</td>
</tr>
<tr>
<td>Protest Deadline*</td>
<td>October 27, 2023</td>
</tr>
<tr>
<td>Submission to County Board for approval*</td>
<td>TBD</td>
</tr>
<tr>
<td>Service Start Date*</td>
<td>December 1, 2023</td>
</tr>
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</table>

*Dates are subject to change*
Note regarding the Public Records Act:

Government Code Sections 7920.005 et seq., the California Public Records Act, defines a public record as any writing containing information relating to the conduct of the public business. The Public Records Act provides that public records shall be disclosed upon written request and that any citizen has a right to inspect any public record unless the document is exempted from disclosure.

Be advised that any contract that eventually arises from this Request For Proposals is a public record in its entirety. Also, all information submitted in response to this Request For Proposals is itself a public record without exception. Submission of any materials in response to this Request For Proposals constitutes a waiver by the submitting party of any claim that the information is protected from disclosure. By submitting materials, (1) you are consenting to release of such materials by the County if requested under the Public Records Act without further notice to you and (2) you agree to indemnify and hold harmless the County for release of such information.
## TABLE OF CONTENTS

### SECTION I – GENERAL INFORMATION ................................................................. 5

1.1. Statement of Intent ......................................................................................... 5

1.2. Background .................................................................................................... 5

   - A. Organizational Background ........................................................................ 5
   - B. Background to Request for Proposals ......................................................... 6

### SECTION II - INSTRUCTIONS FOR PROPOSERS ............................................... 8

2.1. PRE-SUBMITTAL ACTIVITIES ...................................................................... 8

   - A. Registration ................................................................................................ 8
   - B. Questions, Comments, Exceptions ............................................................ 8
   - C. Revisions to the Solicitation ...................................................................... 8
   - D. Contact with County Employees .............................................................. 9
   - E. Pre-proposal conference and site visits .................................................... 9

2.2. PROPOSAL CONTENT REQUIREMENTS ................................................. 10

   - A. Proposal Format ......................................................................................... 10
   - B. Proposal Content ....................................................................................... 10
   - C. Supplementary Documents ...................................................................... 10
   - D. Budget Proposal ....................................................................................... 10

2.3. PROPOSAL SUBMISSION ........................................................................... 11

   - A. Document Style ......................................................................................... 11
   - B. Submit Proposals as Directed .................................................................... 11
   - C. Errors in Proposals ................................................................................... 11

2.4. PROPOSER CERTIFICATIONS ..................................................................... 11

2.5. WITHDRAWAL OF PROPOSALS ........................................................... 12

2.6. NO COMMITMENT ...................................................................................... 12

2.7. ESTIMATED QUANTITIES .......................................................................... 12

2.8. PROPOSER SELECTION ............................................................................. 12

   - A. Determination of Responsiveness ............................................................ 12
   - B. Proposal Evaluation .................................................................................. 12
   - C. Determination of Responsibility ............................................................... 12

2.9. CONTRACT AWARD ................................................................................... 13

   - A. Notice of Intent to Award ......................................................................... 13
   - B. Award Procedure ...................................................................................... 13
   - C. Commencement of Performance .............................................................. 13

2.10. PROTESTS .................................................................................................. 13

   - A. Protest Eligibility, Format, and Address .................................................... 13
   - B. Protest Deadlines ...................................................................................... 13
   - C. Protest Contents ....................................................................................... 14
   - D. Reply to Protest ....................................................................................... 14
   - E. No Stay of Procurement Action during Protest ........................................ 14

2.11. PUBLIC RECORDS .................................................................................... 14

   - A. General ..................................................................................................... 14
   - B. Confidential Information .......................................................................... 14

### SECTION III – SCOPE OF WORK AND SPECIAL PROVISIONS .......................... 16

3.1. SCOPE OF WORK ......................................................................................... 16
A. Definition of Mobile Crisis Services ................................................................. 16
B. SMMCR Services Description and Goals .............................................................. 17
C. Target Population .................................................................................................. 18
D. Dispatch of Mobile Crisis Teams .......................................................................... 18
E. SMMCR Staffing Requirements ............................................................................ 19
F. Service Approach .................................................................................................. 22
G. Behavioral Health Crisis Prevention and Outreach Activities ............................ 25
H. Documentation ...................................................................................................... 26
I. Service Setting Restrictions .................................................................................. 26
J. Response Times ..................................................................................................... 27
K. Transportation ....................................................................................................... 27
L. Standard Implementation Process ......................................................................... 28
M. Length of Agreement .......................................................................................... 28
N. Tracking Monitoring and Reporting ..................................................................... 29

SECTION IV – QUALIFICATIONS, EXPERIENCE, AND EVALUATION CRITERIA .......................................................... 30

4.1 MINIMUM QUALIFICATIONS ............................................................................. 30
4.2 PROGRAM SPECIFIC REQUIREMENTS ............................................................. 30
4.3 REFERENCES ...................................................................................................... 32
4.4 EVALUATION CRITERIA .................................................................................... 32

ENCLOSURES AND ATTACHMENTS

ENCLOSURES

Appendix 1  Budget
Enclosure 1 - Standard Terms and Conditions, Sample Agreement
Enclosure 2 - Standard Agreement Administrative Requirements
Enclosure 3 - Living Wage Ordinance
Enclosure 4 - HIPAA Requirements
Enclosure 5 - 3rd Party Billing if applicable
Enclosure 6 - Agency Payor Financial if applicable
Enclosure 7 - Fingerprinting certification if applicable
Enclosure 8 - Chapters 2.84 and 2.85 if applicable
Enclosure 9 - License Agreement if applicable
SECTION I – GENERAL INFORMATION

1.1. STATEMENT OF INTENT

The County of San Mateo, Behavioral Health and Recovery Services Division (BHRS) is seeking proposals from interested parties to develop, operate, and deliver: 1) a 24/7/365 San Mateo Mobile Crisis Response (SMMCR) team to respond to anyone in San Mateo County who is experiencing a behavioral health crisis requiring an in-person crisis response, triaged and dispatched by the County-contracted 24/7 Crisis Hotline (650) 579-0350 (coordinating with 988 Suicide & Crisis Lifeline); 2) post-crisis follow-up activities; and 3) crisis prevention educational activities.

The goals of the SMMCR are to provide a culturally and clinically appropriate in-person crisis response to any behavioral health crises in a timely manner by trained behavioral health providers within San Mateo County at any-time, reduce re-admission to inpatient psychiatric hospitalization, incarceration, and unnecessary mental health-related law enforcement contact, and improve overall safety, wellness and recovery among individuals struggling with a behavioral health crisis in our community. The objectives of the SMMCR include reducing unnecessary psychiatric emergency department admissions, reducing arrests, preventing suicides, and providing linkage connection to behavioral health and social services. The SMMCR shall provide acute mental health crisis de-escalation, stabilization, crisis assessment, crisis planning to people and residents of San Mateo during a behavioral health crisis in-person within their own homes and in other sites in the community outside of a traditional clinical setting, and follow-up activities after the initial crisis encounter.

Both qualified new providers and qualified existing Behavioral Health & Recovery Services (BHRS) providers are eligible to submit a proposal. An applicant submitting a proposal shall satisfy all requirements outlined in this RFP.

1.2. BACKGROUND

A. Organizational Background

The below statements were developed out of a dialogue involving consumers, family members, community members, staff and providers sharing their hopes for the Behavioral Health and Recovery Services (BHRS) Division. The members of the BHRS community agree to support the Vision, Mission, and Values, and strive to demonstrate our commitment to these concepts within our individual and collective responsibilities.

VISION
We envision safer communities for all, where individuals may realize a meaningful life and the challenges of mental health and/or substance use are addressed in a respectful, compassionate, holistic
and effective manner. Inclusion and equity are valued and central to our work. Our diverse communities are honored and strengthened because of our differences.

MISSION
We provide prevention, treatment and recovery services to inspire hope, resiliency and connection with others to enhance the lives of those affected by mental health and/or substance use challenges. We are dedicated to advancing health and social equity for all people in San Mateo County and for all communities. We are committed to being an organization that values inclusion and equity for all.

VALUES
- **Person and Family Centered**
  We promote culturally responsive person-and-family centered recovery.

- **Potential**
  We are inspired by the individuals and families we serve, their achievements and potential for wellness and recovery.

- **Power**
  The people, families, and communities we serve, and the members of our workforce guide the care we provide and shape policies and practices.

- **Partnerships**
  We can achieve our mission and progress towards our vision only through mutual and respectful partnerships that enhance our capabilities and build our capacity.

- **Performance**
  We use proven practices, opportunities, and technologies to prevent and/or reduce the impacts of mental illness and addiction and to promote the health of the individuals, families, and communities we serve.

B. Request for Proposals (RFP) Background

BHRS was awarded the State’s Crisis Care Mobile Unit (CCMU) Planning Grant in the winter of 2021 to conduct a thorough mobile crisis response system assessment in San Mateo for individuals 25 and younger to determine ways to implement, optimize, and align current mobile crisis practices within San Mateo County to the national best practice standards for behavioral health crisis care as defined within SAMHSA’s *National Guidelines (2020)*. With support from a consultation firm, BHRS solicited county-wide input over a period of several months from August to November 2022. BHRS conducted a total of 27 stakeholder feedback sessions with over 300 participants to obtain feedback and suggestions directly from our consumers (youths and adults), parents, educators, community partners, service providers, and any other interested individuals. BHRS also convened an ad hoc CCMU Advisory Committee composed of 23 key stakeholders and leadership from our System of Care partners to help identify system gaps and build a mobile crisis response services team that will meet the needs of San Mateo. In addition, BHRS also held a total of 16 CCMU Planning Workgroup meetings to help map the entire planning process, needed resources, key stakeholders to be involved, compare, and contrast various crisis response models and best practices. Some key learnings from these CCMU planning process and feedback sessions:
a. Existing crisis services need increased communication and coordination.
b. San Mateo needs to expand mobile crisis response services to fill recognized gaps in the community.
c. Need to have no or low barriers in obtaining an in-person response from a mobile crisis team 24/7/365 for any call that gets transferred by the Crisis Call Center or 988.
d. Dispatch protocols need to be improved, consistent, and transparent.
e. A civilian mobile crisis response service, i.e. non-armed crisis response, was identified overwhelmingly by majority of the stakeholder groups to be the crisis response model for all crises that are non-medical and non-violent in San Mateo. San Mateo needs culturally and linguistically appropriate mobile crisis services which should be well coordinated and incorporated with 988.
f. Mobile crisis response team needs to provide timely follow-up and support with the goal of continuous stabilization of the individual and their families as well as connecting and linking to needed treatment and services.

Concurrent with the CCMU Planning grant, California’s Department of Health Care Services (DHCS) submitted to the Centers for Medicare and Medicaid Services a State Plan Amendment to establish community-based mobile crisis intervention services as a new benefit in the Medi-Cal program. DHCS has issued a Behavioral Health Information Notice (BHIN) 23-025

https://www.dhcs.ca.gov/Documents/BHIN-23-025-Medi-Cal-Mobile-Crisis-Services-Benefit-Implementation.pdf detailing the services, policies and guidance for implementation of the Medi-Cal Mobile Crisis Services Benefit in most California Counties, including San Mateo, by December 31, 2023. See details on various terms of this BHIN 23-025 incorporated in Section III.

SECTION II – INSTRUCTION FOR PROPOSERS
2.1 PRE-SUBMITTAL ACTIVITIES

A. Registration

(1) Organizations or individuals interested in responding to this solicitation must register online with the County of San Mateo at:
https://www.publicpurchase.com/gems/register/vendor/register

(2) The County does not maintain the Public Purchase system and is not liable for site failures or technical problems. To resolve technical issues, contact Public Purchase at:

B. Questions, Comments, Exceptions

Submit questions, comments, and exceptions, including notifications of apparent errors, by the Deadline for Questions, Comments and Exceptions to the designated questions field associated with this RFP at the Public Purchase site. Questions and comments received after the deadline may not be acknowledged.

(1) Request for changes

If requesting changes to a part of this solicitation, identify the specific words or phrases and the sections and paragraphs in which they occur. State the reason for each request and provide alternative suggested language. Failure to submit requests by the deadline will be deemed a waiver of any exception. The County’s consideration of a suggestion does not imply acceptance. If sufficient proposals are received with no requested changes, the County may reject those requesting changes.

(2) Request for Substitution of Specified Equipment, Material, or Process

(a) Unless otherwise stated in the solicitation, references to items or processes by trade names, models or catalog numbers are to be regarded as establishing a standard of quality and not construed as limiting competition.

(b) If requesting a substitution for a required item, submit requests by the Deadline for Questions, Comments, and Exceptions. Furnish all necessary information required for the County, in its sole judgement, to make a determination as to the comparative quality and suitability of any suggested alternatives. The County’s decision will be final. If alternatives are accepted, the County will issue an addendum to the solicitation.

C. Revisions to the Solicitation

The County may cancel, revise, or reissue this solicitation, in whole or in part, for any reason. Revisions will be posted as addenda on http://www.publicpurchase.com/. No other revision of this solicitation will be valid. Proposers are responsible for ensuring that they have received all addenda from Public Purchase.

D. Contact with County Employees

Violation of the following prohibitions may result in a proposer being found non-responsible, barred from participating in this or future procurements, and becoming subject to other legal penalties.
(3) As of the issuance date of this RFP and continuing until it is canceled or an award is made, no proposer or person acting on behalf of a prospective proposer may discuss any matter relating to the RFP with any officer, agent, or employee of the County, other than through Public Purchase or as outlined in the evaluation process or protest procedures.

(4) Proposers may not agree to pay any consideration to any company or person to influence the award of a contract by the County, nor engage in behavior that may be reasonably construed by the public as having the effect or intent of influencing the award of a contract.

E. Pre-proposal conference and site visits

All interested parties are invited to participate in a non-mandatory informational session that will be held online as follows:

*Although the meeting information is listed below, we strongly recommend that all attendees RSVP to brjohnson@smcgov.org by September 8, 2023 to receive the meeting invitation via email.*

**Microsoft Teams meeting**
**September 12, 2023 – 11am PST**

*Join on your computer, mobile app or room device*  
[Click here to join the meeting](#)  
Meeting ID: 256 420 514 184  
Passcode: 4b446R  
[Download Teams](#) | [Join on the web](#)  
Or call in (audio only)  
+1 628-212-0105,,69391164#  
United States, San Francisco  
Phone Conference ID: 693 911 64#  

During the Proposer Information Conference, the County will distribute responses to questions (Q&A) received prior to the Conference and may respond to additional questions received during the Conference. The County may also choose to provide additional information following the Conference if needed. The final Q&A will be posted on Public Purchase.

**2.2 PROPOSAL CONTENT REQUIREMENTS**

A. Proposal Format

Number all pages of the proposal. Label and order each section as follows:

1. Cover letter - no longer than one page, signed by an individual authorized to execute legal documents for the proposer, identifying the materials submitted. Identify the name, title and contact information for the person authorized to represent the organization during the RFP process and contract negotiations.

2. Board, or governing body, authorization letter granting permission to the authorized person to submit the proposal.

3. Table of Contents, listing all major topics and their respective page numbers.

4. Proposal Sections, the content shall be in the following order:
   a. Qualifications and Experience – as referenced in Section IV.1
   b. Philosophy and Implementation Plan
c. Cultural Humility
d. Claims and/or Violations
e. Cost to the County – Budget
f. Quality/Program Evaluation
g. References
h. Statement of Compliance with County RFP and contractual requirements

(5) Exceptions to the solicitation, or to the final revised solicitation, if any
(6) Supplementary Documents, as requested

B. Proposal Content

(1) Explain responses so as to be understood by people unfamiliar with industry jargon. Use drawings, diagrams, schematics and illustrations as needed, but do not simply refer readers to an exhibit or other section of the proposal in lieu of a complete response.

(2) Addressing each requirement outlined in this solicitation in the order presented, describe how the requested goods and services will be provided.

(3) If applicable or requested, include a project schedule with milestones, deliverables, dates, and a project management plan.

(4) If applicable, specify any needs for physical space or equipment that the County must provide during the engagement.

(5) Explain how work, equipment, and knowledge will be transitioned to the County or a new vendor at the end of the contract period.

C. Supplementary Documents

If additional documents and materials are appropriate, or have been requested by the County, provide in the following order as applicable:

(1) Minimum Qualifications, using County forms if provided.

(2) Organizational Capacity and Experience, describing work of a similar nature undertaken for a similar entity.

(3) Financial Documents.

(4) Samples, drawings, illustrations and related items.

(5) Attachments, certifications, and forms executed as applicable.

D. Budget Proposal

(1) A form and/or template may be provided for the Budget Proposal, include all cost and pricing data. Respondents may use their own form or template, as long as the required budget information is included.

(2) Alternative Price Proposals may be submitted, but only in addition to, not in lieu of, the requested Price Proposal. If submitting an alternative Price Proposal, clearly identify it as an alternative.

(3) Include prices for start-up, the base period of service and if applicable, for each additional year including option years.
2.3 PROPOSAL SUBMISSION

A. Document Style

Proposals in response to this RFP should be typewritten or prepared on a computer and have consecutively numbered pages. Proposals will be in Arial 12-point font, 1” margins, and 1.15 line spacing. The entire proposal should not exceed 20 pages, not including attachments, exhibits or charts.

B. Submit proposals as directed below.

(1) Electronic Submissions

Include the proposer’s name and the RFP title and number in each filename. Submit proposals via the Public Purchase website, allowing sufficient time for the upload to complete by the Due Date and Time. Partial uploads will automatically terminate, and proposals will be rejected. The Public Purchase submission time will be the official submission time. Contact Public Purchase with technical questions regarding the site. The County will not be responsible for and may not accept proposals that are late due to slow internet connections or for any other failure of the Public Purchase system.

(2) Conflicts between Certain Requirements

Prior to the submission deadlines and solely relating to a determination of the timeliness of questions, comments, and proposal submissions, information displayed on the Public Purchase site will take precedence in the event of a discrepancy between that information and the information within the solicitation documents. For all other discrepancies, the information in the solicitation documents will take precedence.

C. Errors in Proposals

The County will not be liable for any errors in proposals. Proposals may be rejected as unresponsive if they are incomplete, are missing pages or information, or cannot be opened for any reason. The County may waive minor irregularities, but such waiver will not modify any remaining RFP requirements.

2.4 PROPOSER CERTIFICATIONS

By submitting a proposal, each proposer certifies under penalty of perjury that:

- Its submission is not the result of collusion or any other activity that would tend to directly or indirectly influence the selection process; and

- Proposer is able or will be able to comply with all requirements of this solicitation at the time of contract award; and

- Neither proposer, its employees, nor any affiliated firm providing the requested goods and services has prepared plans, specifications, terms or requirements for this solicitation, or has any other actual or potential conflict of interest; and

- Proposer is aware of the provisions of Section 1090 et seq. and Section 87100 et seq. of the California Government Code relating to conflict of interest of public officers and employees and is unaware of any financial or economic interest of any County officer or employee relating to this solicitation.
2.5 WITHDRAWAL OF PROPOSALS

Proposals may be withdrawn, modified, or replaced at any time prior to the Due Date and Time. After that time, whether a new solicitation is issued for the same subject matter or not, withdrawal of a proposal may preclude the proposer from participating in the procurement as a proposer or subcontractor, except that an original equipment manufacturer may participate indirectly through a reseller.

2.6 NO COMMITMENT

Neither submission of a proposal nor the County’s receipt of proposal materials confers any right to the proposer nor any obligation on the County. This RFP does not commit the County to award a contract, nor will the County defray any costs incurred in preparing proposals or participating in any presentations or negotiations.

2.7 ESTIMATED QUANTITIES

If the solicitation results in an indefinite quantity or a requirements Agreement, the goods and services actually requested by the County may be less than the maximum value of the Agreement and there is no guarantee, either expressed or implied, as to the actual quantity of goods and services that will be authorized under the Agreement.

2.8 PROPOSER SELECTION

At any time in the evaluation process, the County may request clarifications from proposers.

A. Determination of Responsiveness

A responsive proposal conforms to the instructions set forth in this solicitation and any modifications to it. Non-responsive proposals will be rejected. The County, in its sole discretion, may waive non-consequential deviations if the deviations cannot have provided an advantage over other proposers.

B. Proposal Evaluation

The County will establish an evaluation committee which will evaluate responsive proposals based on the criteria specified in the solicitation. The committee may then recommend one or more top-ranked proposers for final negotiation of contract terms, or may invite one or more proposers for oral presentations and demonstrations, following which those proposers may be allowed to amend their proposals. After evaluating presentations and amended proposals, the committee may recommend one or more top-ranked proposers for final negotiation of contract terms.

C. Determination of Responsibility

The County will make a determination of the responsibility of any proposer under consideration for award, taking into consideration matters such as the proposer’s integrity, compliance with public policy and laws, past performance, fiscal responsibility, trustworthiness, financial and technical resources, capacity, and experience to satisfactorily carry out its responsibilities. The County will notify any proposer found non-responsible and allow the finding to be contested.
2.9 CONTRACT AWARD

A. Notice of Intent to Award

Once a decision has been made to award a contract to one or more proposers, the County will post a Notice of Intent to Award, notifying the remaining proposers of their non-selection. The posting may be inclusion of the recommendation to award as an agenda item on the Board of Supervisors schedule.

B. Award Procedure

Contract negotiations are neither an offer nor an implicit guarantee that a contract will be executed. Award, if made, will be to the responsive, responsible proposer offering the overall best value to the County for the services and goods described in this solicitation, or as applicable, for a specific portion of the services and goods described. Any agreement reached will be memorialized in a formal agreement using the attached Standard Agreement template.

C. Commencement of Performance

After all parties have signed the Agreement, the County will notify the proposer and performance may proceed. Prior to County execution of the Agreement, no County employee may authorize work. Any work performed prior to that time may be uncompensated.

2.10 PROTESTS

Protests that do not comply with the protest procedures outlined below will be rejected.

A. Protest Eligibility, Format, and Address

(1) Protests or objections may be filed regarding the procurement process, the content of the solicitation or any addenda, or contract award.

(2) The County will only review protests submitted by an interested party, defined as an actual or prospective proposer whose direct economic interest could be affected by the County’s conduct of the solicitation. Subcontractors do not qualify as interested parties.

(3) Submit protests to the BHRS Contract Manager, Brad Johnson, at brjohnson@smcgov.org or via hard copy to: Brad Johnson, Contract Manager, San Mateo County Behavioral Health & Recovery Services, 2000 Alameda de las Pulgas, Suite 280, San Mateo, CA 94403.

B. Protest Deadlines

Submit protests with any supplemental materials by October 27, 2023, 4:00 p.m. PST, as appropriate, and as set forth below. The date of filing is the date the County receives the protest, unless received after 4:00 p.m. PST, or on other than a Business Day, in which case the date of filing will be the next Business Day. Failure to file by the relevant deadline constitutes a waiver of any protest on those grounds. Supplemental materials filed after the relevant deadline may be rejected by the County.

(1) If relating to the content of the solicitation or to an addendum, file within five Business Days after the date the County releases the solicitation or addendum.

(2) If relating to any notice of non-responsiveness or non-responsibility, file within five Business Days after the County issues such notice.

(3) If relating to intent to award, file within five Business Days after the County issues notice of Intent to Award. No protests will be accepted once actual award has been made.
C. Protest Contents

(1) The letter of protest must be addressed to the Chief of Health. The letter of protest must include all of the following elements:
   (a) Detailed grounds for the protest, fully supported with technical data, test results, documentary evidence, names of witnesses, and other pertinent information related to the subject being protested; and
   (b) The law, rule, regulation, ordinance, provision or policy upon which the protest is based, with an explanation of the violation.

(2) Protests that simply disagree with decisions of the Evaluation Committee will be rejected.

D. Reply to Protest

The County will send a written response to the protestor and to any other party named in the protest.

E. No Stay of Procurement Action during Protest

Nothing in these protest requirements will prevent the County from proceeding with negotiations or awarding a purchase order or contract while a protest is pending.

2.11 PUBLIC RECORDS

A. General

(1) All proposals, protests, and information submitted in response to this solicitation will become the property of the County and will be considered public records. As such, they may be subject to public review.

(2) Any contract arising from this RFP will be a public record.

(3) Submission of any materials in response to this RFP constitutes:
   (a) Consent to the County’s release of such materials under the Public Records Act without notice to the person or entity submitting the materials; and
   (b) Waiver of all claims against the County and/or its officers, agents, or employees that the County has violated a proposer’s right to privacy, disclosed trade secrets, or caused any damage by allowing the proposal or materials to be inspected; and
   (c) Agreement to indemnify and hold harmless the County for release of such information under the Public Records Act; and
   (d) Acknowledgement that the County will not assert any privileges that may exist on behalf of the person or entity submitting the materials.

B. Confidential Information

(1) The County is not seeking proprietary information and will not assert any privileges that may exist on behalf of the proposer. Proposers are responsible for asserting any applicable privileges or reasons why a document should not be produced in response to a public record request.

(2) If submitting information protected from disclosure as a trade secret or any other basis, identify each page of such material subject to protection as “CONFIDENTIAL”. If requested material has been designated as confidential, the County will attempt to inform the
proposer of the public records request in a timely manner to permit assertion of any applicable privileges.

(3) Failure to seek a court order protecting information from disclosure within ten days of the County’s notice of a request to the proposer will be deemed agreement to disclosure of the information and the proposer agrees to indemnify and hold the County harmless for release of such information.

(4) Requests to treat an entire proposal as confidential will be rejected and deemed agreement to County disclosure of the entire proposal and the proposer agrees to indemnify and hold the County harmless for release of any information requested.

(5) Trade secrets will only be considered confidential if claimed to be a trade secret when submitted to the County, marked as confidential, and compliant with Government Code Section 7924.510.

SECTION III – SCOPE OF WORK AND SPECIAL PROVISIONS

Section III includes all Special Provisions for a mobile crisis response services program incorporating requirements from the Department of Health Care Services’ Behavioral Health Information Notice (BHIN) 23-025. If there are any differences between the specific provisions listed in this RFP as compared to those that are listed in the BHIN 23-025, the provisions provided in this RFP shall be the
requirements to follow by the proposers. These provisions will be weighted heavily in the evaluation criteria for this RFP selection. See Section IV below for the evaluation criteria.

3.1 SCOPE OF WORK

A. DEFINITION OF MOBILE CRISIS SERVICES

The SMMCR shall provide mobile crisis services that include a rapid response, individual crisis assessment, and community-based stabilization to individuals who are experiencing a behavioral health crisis. Mobile crisis services are designed to: provide relief to the individual experiencing a behavioral health crisis, and their family members whenever applicable, including through de-escalation and stabilization techniques; reduce the immediate risk of danger and subsequent harm; and avoid unnecessary emergency department care, psychiatric emergency services, and law enforcement involvement. While mobile crisis services are intended to support an integrated approach responding to both mental health and substance use related crises, and mobile crisis teams will be carrying and trained to administer naloxone if necessary, the SMMCR is not intended to replace emergency medical services for medical emergencies. Furthermore, the SMMCR will coordinate with the Family Urgent Response Services (FURS) to provide 24/7 immediate in-person response to current and former foster child or youth and their families. “Current or former foster child or youth” is defined to include a child or youth adjudicated under Section 300, 601, or 602 and who is served by the County Child Welfare or Probation Department, and a child or youth who has exited foster care to reunification, guardianship, or adoption.

Mobile crisis services include warm handoffs to appropriate and available settings and providers when the individual requires additional stabilization and/or treatment services; coordination with and referrals to appropriate health, social and other services and supports, as needed; and short-term follow-up support to help ensure the crisis is resolved and the individual is connected to ongoing care. [Warm handoffs are defined as person-to-person referrals and transfers of care to the next setting or treatment provider, and not merely providing a resource or conducting a telephone transfer.] Mobile crisis services are directed toward the individual in crisis in the community location of the individual’s choice but may include in-person contact with a family member(s) or other significant support collateral(s) if the purpose of the collateral’s participation is to assist the individual in addressing their behavioral health crisis and restoring the individual to the highest possible functional level. For children and youth in particular, mobile crisis teams shall work extensively with parents, caretakers, and guardians, as appropriate and in a manner that is consistent with all federal and state laws related to minor consent, privacy, and confidentiality.

Mobile crisis services are provided by a multidisciplinary mobile crisis team at the location where the caller is experiencing the behavioral health crisis. Locations may include, but are not limited to, the individual’s home, school, or workplace, on the street, or where the individual socializes. See “Service Setting Restrictions” in Section I in below. Mobile crisis services shall be available to all callers experiencing behavioral health crises 24 hours a day, 7 days a week, and 365 days a year.
As described in the Substance Abuse and Mental Health Services Administration’s (SAMHSA) Best Practice Toolkit, a “behavioral health crisis” refers to any event or situation associated with an actual or potential disruption of stability and safety as a result of behavioral health issues or conditions.

B. SMMCR SERVICES DESCRIPTION AND GOALS

The contracted agency will operate a San Mateo Mobile Crisis Response (SMMCR) Team to provide:

(1) Mobile crisis response services available and delivered to reach anyone, anywhere in the County (with the exception of the restricted service settings listed in Section I), and anytime when needed, regardless of insurance or age or any other social-cultural determinants.

(2) Services that are aligned with SAMHSA’s National Guidelines for Behavioral Health Crisis Care National Guidelines for Behavioral Health Crisis Care: Best Practice Toolkit (2020), which recommends that mobile crisis teams are dispatched by the crisis call center (coordinated with 988), equipped with a GPS tracking and monitoring system to ensure safety of all involved, and provide follow-up care and assistance in accessing and linking to needed support and treatment services.

(3) Crisis prevention activities, including but not limited to, individual or group crisis-prevention education, community workshops, and participating in post-crises care conferences and coordination to prevent any future similar crisis from happening.

By providing these services, the SMMCR seeks to achieve the following outcomes:

(1) Decrease psychiatric emergency service (PES) visits and psychiatric hospitalizations

(2) Decrease unnecessary civilian and law enforcement contact and increase diversion from the criminal justice system, when possible and appropriate

(3) Improve connection or re-connection to treatment and services in the community with the least restrictive environment

(4) Improve support and stability for foster care youth and their families, maintain current living situation, decrease placement in out-of-home facilities, and improve child/youth and family outcomes

(5) Improve self-empowerment with this 24/7/365 crisis response resource that individuals can activate, which in turn, promotes an overall sense of safety and wellness recovery for all San Mateo County residents during a behavioral health crisis.

C. TARGET POPULATION

SMMCR will serve any individual, regardless of race, ethnicity, age, gender, SOGI status, insurance or residency status, experiencing a behavioral health crisis while residing, staying, or in transit of in any region of San Mateo County, upon provision of a telephone support by the County-contracted Crisis Services Hotline (650-579-0350) staff and determined to meet the criteria for dispatch of the mobile crisis team. SMMCR will coordinate with the State’s FURS system to provide in-person response for former and current foster youth 24/7. All foster youth calls will be considered “urgent” unless the caller specifically indicates that they do not want the response to be immediate, in which case appropriate documentation shall be required and
submitted to the County within one business day. As such, situations not traditionally considered as emergencies will still require an immediate in-person response from SMMCR 24/7 for all FURS-related calls.

SMMCR shall respond to all crises timely if the individual meets the dispatch criteria. In situations when multiple crises are simultaneously taking place impacting the SMMCR’s response capacity, the team will prioritize response based on clinical acuity of the individual’s current conditions, current and former foster youth or high-risk children and youth in the child welfare system as coordinated through Family Urgent Response Services call (see Section 3.1 A, B, and C on FURS).”

D. DISPATCH OF MOBILE CRISIS TEAMS

The contracted agency, working with BHRS and the County-contracted Crisis Services Hotline (650-579-0350), shall establish a system including policies and procedures for dispatching mobile crisis teams, which shall include, but is not limited to:

(1) Development of a standardized dispatch tool to be approved by DHCS or use of the template developed by DHCS as the standardized dispatch tool;
(2) Development of policies and procedures to receive, triage, coordinate, and dispatch crisis calls without additional phone assessment needed from the mobile crisis team; and
(3) Development of procedures identifying how mobile crisis teams will respond in-person to the dispatch requests.

The proposer shall submit with the RFP application plans for development and promotion of the standardized Dispatch Tool and a Dispatch Protocol to coordinate with the 988 Suicide and Crisis Lifeline, local law enforcement (Sheriff Office and various Police Departments) and 911 systems, the Family Urgent Response System (FURS), and community partners to ensure San Mateo community has information about the protocol as well as continuous coordination and improvement of the protocol as needed.

The SMMCR shall have live staff to receive and respond to all calls from the County-contracted Crisis Services Hotline 24/7/365 (and 988). The contracting agency shall not use an answering service and shall not defer the in-person response to another community agency. If a caller has been screened either directly, or through an individual calling on their behalf to request assistance, and the standardized dispatch tool has been used by the Crisis Call Center to determine that the mobile crisis team should be dispatched to the scene, the SMMCR provider shall dispatch a team to respond to the caller in person. In addition, all FURS calls shall be considered as emergencies and dispatch an in-person response unless the caller declines, in which case appropriate documentation is required and submitted to the County within one business day. (See Section C.) The response team shall consist of two staff. (See details on Staffing Requirement for the SSMCR response team in Section III-1.1 E. in below.) When dispatched, the mobile crisis team shall meet the caller who is experiencing the behavioral health crisis in the location where the crisis occurs, unless the caller or the caregiver of a minor requests to meet in an alternate location in the community or cannot be located.

E. SMMCR STAFFING REQUIREMENT
The initial mobile crisis response shall be provided at the caller’s location or at an alternate location of the caller’s choice in the community (“onsite”) by a multidisciplinary mobile crisis team. Mobile crisis teams shall meet the following staffing standards and be able to provide in-person crisis response 24/7/365 for anyone, and anywhere in San Mateo County meeting the SMMCR dispatch criteria. Proposer will demonstrate in their RFP application needed staffing pattern for this SMMCR team:

1. At least two providers listed in Table 4 below shall be available for the entire duration of the initial mobile crisis response. It is a best practice for at least two providers to be physically present onsite, but BHRS may allow one of the two required team members to participate via telehealth (synchronous audio and video) or telephone (audio-only) if both below requirements are met:
   a. This arrangement is necessary because it otherwise would result in a marked delay in a mobile crisis team’s response time; and
   b. The use of such an arrangement poses no safety concerns for the caller or other members involved, or for the single mobile crisis team member who is physically onsite during the initial mobile crisis response.

2. At least one of the mobile crisis team members shall be trained and able to administer naloxone.

3. At least one onsite mobile crisis team member shall be able to conduct a behavioral health crisis assessment and an involuntary 5150 hold if the individual meets the danger to self (DTS), danger to other (DTO), and/or grave-disability (GD) criteria.

SMMCR shall determine the number of mobile crisis teams needed to provide adequate timely response to all behavioral health crises throughout San Mateo County 24/7/365, in consideration of the above staffing expectation for a crisis team, while balancing the efficiency and maximizing the available resources and finances. It has been recommended that at least six (6) crisis teams with an after-hour on-call team coverage are needed to cover the current mobile crisis response need in our County. As a reference for development of the SMMCR staffing schedules, see Table 1: Data for the total number of Involuntary Treatment admissions at the listed hospitals and PES over the three quarters in FY 2022-23, as well as Tables 2 and 3 for peak days/times of PES.

Table 1: Total Number of Involuntary Treatment* from July 2022 – March 2023 at the listed hospitals/PES:

<table>
<thead>
<tr>
<th>Program/Organization Name</th>
<th>Quarter 1 (July-Sept 2022)</th>
<th>Quarter 2 (Oct-Dec 2022)</th>
<th>Quarter 3 (Jan-Mar 2023)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total number of Involuntary Treatment* for adolescents, adults, and geriatrics in these hospitals (Mills Peninsula Medical &amp; PES, SMMC 3AB &amp; PES, Seton Medical, Maguire Correctional, Sequoia Medical)</td>
<td>739</td>
<td>496</td>
<td>1026</td>
</tr>
</tbody>
</table>

* Involuntary Treatment is defined by DHCS as “72-Hour Evaluation and Treatment” of persons admitted.
to the county-designated facility for 72-hour treatment and evaluation under W&I Code section 5150, 5170, 5213, 5230, and 5585.55 during the reporting quarter. If the same person was admitted more than once during the quarter for 72-hour evaluation and treatment, count each admission.”

Table 2: Daily SMMC PES visit Frequency from January through May 2023 for all ages

![Daily PES visit frequency (Jan 23 through May 23)](image)

Table 3: SMMC PES visit frequency by time of the day from January through May 2023

![PES visit frequency - time of the day (Jan 23 through May 23)](image)

The mobile crisis team providing the initial mobile crisis response shall include a LPHA, from the below Table 4: the list of “Qualified Mobile Crisis Team Members”. In addition, BHRS strongly prefers at least one team member be a peer support specialist whenever possible. In another words, a mobile crisis team could consist of one LPHA and one peer support specialist. Peer support workers/family partners who are not certified at the time of hire must obtain California certification as a peer support specialist within one year of hire. All LPHA staff shall be trained in and authorized to write an involuntary 5150 hold by the San Mateo County.

Table 4. Qualified Mobile Crisis Team Members by Delivery System
<table>
<thead>
<tr>
<th>Rehabilitative Mental Health Treatment Providers</th>
<th>SUD Treatment Providers</th>
<th>Expanded SUD Treatment Providers</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Physician</td>
<td>• Licensed Practitioner of the Healing Arts (LPHA)</td>
<td>• Licensed Practitioner of the Healing Arts (LPHA)</td>
</tr>
<tr>
<td>• Psychologist</td>
<td>• Alcohol and Other Drug (AOD) Counselor</td>
<td>• AOD Counselor</td>
</tr>
<tr>
<td>• Waivered Psychologist</td>
<td>• Peer Support Specialist (to be certified in a year after hire)</td>
<td>• Peer Support Specialist (to be certified in a year after hire)</td>
</tr>
<tr>
<td>• Licensed Clinical Social Worker</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Waivered/Registered Clinical Social Worker</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Licensed Professional Clinical Counselor</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Waivered/Registered Professional Clinical Counselor</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Marriage and Family Therapist</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Waivered/red Marriage and Family Therapist</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Registered Nurse</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Certified Nurse Specialist</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Licensed Vocational Nurse</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Psychiatric Technician</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Mental Health Rehabilitation Specialist</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Physician Assistant</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Nurse Practitioner</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Pharmacist</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Occupational Therapist</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Other Qualified Provider</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Support Specialist (to be certified in a year after hire)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Licensed Practitioner of the Healing Arts (LPHA)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• AOD Counselor</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Peer Support Specialist (to be certified in a year after hire)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

In addition to the staffing requirements listed above, mobile crisis teams may utilize telehealth or telephone encounter to conduct any of the following activities:

- Connect the individual with highly trained and specialized practitioners including psychiatrists, psychiatric nurse practitioners, and mental health therapists;
- Connect the individual with a provider who can prescribe medications;
- Deliver follow-up services;
- Consult with appropriate specialists for individuals who have intellectual and/or developmental disabilities (I/DD); and/or
- Engage translators or interpreters for individuals who may need American Sign Language or other interpretation or translation services.

F. SERVICE APPROACH

A mobile crisis service encounter shall cover the following service components:

(1) Initial face-to-face crisis assessment;
(2) Mobile crisis response;
(3) Crisis planning;
(4) Facilitation of a warm handoff, if needed [See definition of “warm handoffs” under Section III.1.0.A];
(5) Referrals to ongoing services, if needed; and
(6) Follow-up check-ins by the mobile crisis team.

Mobile crisis teams shall be able to deliver all of these mobile crisis service components for every call received, even though there may be some circumstances in which it is not necessary or appropriate to provide all components (e.g. if the mobile crisis team can de-escalate a situation onsite, it may not be necessary to facilitate a warm handoff to a higher level of care).

Each mobile crisis service encounter shall include, at minimum:

(1) Initial face-to-face crisis assessment;
(2) Mobile crisis response;
(3) Crisis planning, as appropriate, or documentation in the progress note of the rationale for not engaging the individual in crisis planning; and
(4) A follow-up check-in within 24 business hours of the mobile crisis response, or documentation in the progress note that the individual could not be contacted for follow up despite reasonably diligent efforts by the mobile crisis team.

When appropriate, each mobile crisis service encounter shall also include:

(1) Referrals to ongoing services; and/or
(2) Facilitation of a warm handoff.

Mobile crisis response calls for FURS shall follow the same service approach listed above. See Section 3.1 A, B, and C for information on FURS.

Assessment Tool: SMMCR shall use a standardized crisis assessment tool, which may be adopted from a template provided by the California Department of Health Care Services (CA DHCS) or one that is developed by the contracted agency in conjunction with BHRS.

Mobile crisis response: The mobile crisis response may include, but is not limited to:

(1) Trauma-informed on-site intervention for immediate de-escalation of behavioral health crises;
(2) Skill development, psychosocial education and initial identification of resources needed to stabilize the individual or the caregiver when a minor is involved;
(3) Immediate coordination with other providers involved in the individual’s care;
(4) Immediate coordination with other crisis receiving and stabilization facilities as appropriate and available (e.g., sobering centers, crisis respite, crisis stabilization units, psychiatric health facilities, psychiatric inpatient hospitals, general acute care hospitals, crisis residential treatment programs, etc.); and
(5) Provision of harm reduction interventions, including the administration of naloxone to reverse an opioid overdose, as needed.
Crisis planning: As appropriate during the mobile crisis services encounter, the mobile crisis team shall engage the individual and their significant support collateral(s), if appropriate, in a crisis planning process to avert future crises. Crisis planning may include:

1. Identifying conditions and factors that contribute to the crisis; and
2. Reviewing alternative ways of responding to such conditions and factors; and
3. Identifying steps that the caller can take to avert or address a potential future crisis.

When appropriate, crisis planning may include the development of a written crisis safety plan. The contracted agency shall adopt the crisis safety plan template to be developed by the CA DHCS to be used as a standardized tool for writing a crisis safety plan, or may select to develop their own standardized crisis safety plan in conjunction with BHRS, subject to DHCS’ approval.

Crisis safety plan: A copy of the crisis safety plan, if one is developed, shall be provided to the individual and to their significant support collateral(s) if it is feasible and would benefit the individual’s treatment.

The SMMCR shall note in the individual’s progress notes on the County’s EHR Avatar NX to include a copy of the crisis safety plan, or reason(s) why one has not been developed during the initial crisis assessment. The written crisis safety plan may include, but is not limited to:

1. A review of any immediate threats to the individual’s or others’ safety and well-being, such as accessible firearms or medications which could be used in a plan for self-harm or harm to others;
2. Conditions and factors that contribute to a crisis;
3. Alternative ways of responding to such conditions and factors;
4. Additional skill development and psychosocial education;
5. A psychiatric advanced directive, as available and appropriate; short and long-term prevention and strategies and resources the beneficiary can use to avert or address a future crisis, including harm reduction strategies.

Referral to on-going services: The SMMCR shall refer individuals as appropriate to available ongoing mental health and/or SUD treatment, community-based supports, social services, and/or other supports to help mitigate the risk of future crises. Mobile crisis teams shall identify appropriate services and make referrals or appointments during the initial mobile crisis response if appropriate, or as part of follow-up check-ins, as needed.

Referrals may be made to, but are not limited to:

1. Primary care providers;
2. Outpatient behavioral health treatment providers, including providers that may offer further support with care coordination/case management;
3. Prescribers for mental health or SUD medications;
4. Providers serving individuals with disabilities, including individuals with Intellectual and/or Developmental Disabilities (I/DD), including but not limited to Regional Centers;
5. Programs offering Intensive Care Coordination (ICC), Intensive Home-Based Services (IHBS), and Therapeutic Foster Care (TFC) services;
6. Crisis receiving and stabilization facilities (e.g., sobering centers, crisis respite, crisis stabilization units, psychiatric health facilities, psychiatric inpatient hospitals, general acute care hospitals, crisis residential treatment programs, etc.);
(7) Community support and mutual aid groups (e.g., National Alliance on Mental Illness, Alcoholics Anonymous, Narcotics Anonymous, Peer Run Organizations);
(8) Care coordination supports identified by the individual’s Managed Care Plan (MCP) or other sources (e.g., Enhanced Care Management (ECM) services); and
(9) Other housing and community supports for assistance with obtaining housing, utility and rent (e.g., housing shelters and providers to facilitate coordinated entry, places of worship, food pantries, soup kitchens, recreation centers, community centers).

Mobile crisis teams shall document all referrals in the individual’s progress note in the County’s EHR Avatar NX system. Mobile crisis teams shall coordinate with other providers serving the individual in crisis when appropriate. A mobile crisis response is a powerful indicator that an individual needs additional services or that something is not working well with their current array of services; it warrants an alert to other providers who are involved in the individual’s care and coordinated follow up.

During the implementation process, the contracted agency shall establish policies and procedures to ensure mobile crisis services are integrated into a whole person approach to care. Policies and procedures related to the Referral to Ongoing Services may include, but are not limited to:

The SMMCR shall alert the County treatment team (such as a case manager, an outpatient treatment team, ICC, ECM, or any other benefit including Full-Service Partnership program) involved in the care of the individual, within 48 business hours of a mobile crisis response and provide basic information about the encounter (e.g., disposition of the mobile crisis call), and coordinate referrals and follow-up consistent with privacy and confidential requirements.

Facilitation of a warm handoff: In some cases, the individual may need to be transported to a higher level of care after the conclusion of the initial crisis assessment, whether or not the individual meets 5150 criteria and has been placed on a 5150 involuntary hold by the SMMCR. Such high levels of care may be a sobering center, crisis respite, residential rehabilitation facility, psychiatric emergency services (PES), general acute care hospital, or crisis residential treatment program. The SMMCR shall arrange for or provide transport and connect the individual with the appropriate care option by facilitating a warm handoff. A “warm handoff” includes coordination with other delivery systems to facilitate care transitions and guide referrals for the individuals, ensuring that the referral loop is closed, and the new provider accepts the care of the individual. Such decisions should be made via a patient-centered, clinically driven, and shared decision-making process involving the individual. In some cases, the warm handoff may be to an existing provider (e.g. the treating psychiatrist to adjust current medication regimen).

Follow up Check-In: The follow-up check-in within 24 business hours is to support continued resolution of the crisis, as appropriate, and may include any updates to the individual’s crisis safety plan, or additional referrals to ongoing supports, as needed. If the individual has received a referral to ongoing supports during the initial mobile crisis response, as part of the follow-up, the SMMCR shall check on the status of appointments and continue to support scheduling, arrange for transportation, and provide reminders as needed.

Follow up may be conducted by any mobile crisis team member, listed in Table 4, who meets the core training requirements, and may be conducted in-person or via telehealth or telephone. Follow up may be conducted by a mobile crisis team member that did not participate in the
initial mobile crisis response. If so, the staff providing follow up shall coordinate with the team members that participated in the initial mobile crisis response to gather information on the recent crisis and any other relevant information about the individual. There are times when the SMMCR is unable to engage the individual in follow-up. These examples include but are not limited to, the individual is in inpatient treatment, otherwise incapacitated, unwilling to engage, or cannot be reached despite reasonably diligent efforts. The SMMCR shall document those instances where the individual could not be engaged for follow up.

G. Behavioral Health Crisis Prevention and Outreach Activities

The SMMCR will provide behavioral health crisis prevention activities including community-wide awareness and education about behavioral health crisis, suicide prevention, response and coping services, and available resources. SMMCR shall provide and facilitate regular educational presentations, at least 8 sessions per month, to the community, including but not limited to public middle and high schools, community-based organizations, County agencies, community provider groups, Regional Centers serving individuals with I/DD, etc.

(1) Each presentation (one (1) hour minimum) will include discussions on the following topics:
   (a) Self-esteem
   (b) Coping/decision-making skills
   (c) Alcohol and drug issues
   (d) Behavioral health stigma and discrimination
   (e) Depression/suicide warning signs
   (f) How to respond and refer someone at risk of suicide
   (g) Provide resources and distribution of relevant fliers/information

(2) The contracting agency shall maintain records of all prevention and/or outreach activities. Records shall include, at minimum, the following:
   (a) Number of educational presentations provided,
   (b) Location of the activities,
   (c) Topic(s) of presentation,
   (d) Number of attendees
   (e) Demographics of attendees

(3) The contracting agency shall provide Crisis Intervention and Suicide Prevention services through the following activities (at minimum):
   (a) Develop written outreach materials, at a minimum, in the threshold languages of English, Spanish, Tagalog, and Chinese. Verbal outreach shall be available, at a minimum, in English and Spanish with interpreter service or volunteer-based service in other additional languages, such as Tagalog, Cantonese, Mandarin, Samoan, Tongan, and Russian if available.
(b) Periodic distribution of these outreach materials to neighborhood organizations, clinics, programs, and community centers.

(c) Help with campaign tables for large community events.

(d) Work with key community-based organizations and programs to feature the Crisis Intervention and Suicide Prevention Hotline and Website on their web-sites.

(e) Conduct regular outreach activities to schools to provide information on these outreach materials and on mobile crisis services, serving as a resource for school counselors, teachers, and resource officers, etc.

H. DOCUMENTATION

The SMMCR team shall document and claim billings for all service encounters of the mobile crisis teams including but not limited to, telephone dispatch & hand-off assessment calls, in-person initial assessment, coordination with collaterals, crisis safety planning, 5150 involuntary holds, follow up supports, including all related documents and information on the County’s EHR Avatar system, adhering to policies and procedures of BHRS Documentation Guidelines. All SMMCR staff shall obtain required credentialing and training for documenting care service encounters using the Avatar NX system.

Additional administrative and programmatic documentation, including but not limited to policies and procedures related to the implementation and operations of the SMMCR, shall be submitted to BHRS for review and approval prior to implementation. Periodic and regular reporting related to implementation, operations and ongoing quality assurance and improvement of the SMMCR will also be expected.

I. SERVICE SETTING RESTRICTIONS

The SMMCR services shall be provided where the individual is in crisis, or at an alternate location of the individual’s choosing. Examples of settings include, but are not limited to:

- Houses and multi-unit housing;
- Workplaces;
- Public libraries;
- Parks;
- Schools;
- Homeless shelters;
- Outpatient clinics;
- Assisted living facilities; and
- Primary care provider settings.

The SMMCR services shall not be provided in the following settings due to restrictions in federal law and/or because these facilities and settings are already required to provide other crisis services:

- Inpatient Hospital;
- Inpatient Psychiatric Hospital;
- Emergency Department;
- Residential SUD treatment and withdrawal management facility;
- Mental Health Rehabilitation Center;
• Psychiatric Health Facility (PHF);
• Special Treatment Program;
• Skilled Nursing Facility;
• Intermediate Care Facility;
• Settings subject to the inmate exclusion such as jails, prisons, and juvenile detention facilities;
• Other crisis stabilization and receiving facilities (e.g., sobering centers, crisis respite, crisis stabilization units, psychiatric health facilities, psychiatric inpatient hospitals, crisis residential treatment programs, etc.)

J. RESPONSE TIMES

The SMMCR team shall arrive at the community-based location where a crisis occurs in a timely manner. Specifically, mobile crisis teams shall arrive:

• Within 60 minutes of the individual being determined to require mobile crisis services in urban areas of the County; and
• Within 90 minutes of the individual being determined to require mobile crisis services in rural areas of the County; these regions may include El Granada, Moss Beach, San Gregorio, Loma Mar, and Pescadero.

K. TRANSPORTATION

When needed, the SMMCR team shall arrange for or provide transportation to an appropriate level of care or treatment setting. The team may transport the individual directly as part of providing the mobile crisis service. If the team cannot provide transportation itself, or if there are outstanding medical or safety concerns, the team shall coordinate with non-medical transportation (NMT) providers, emergency medical services (EMS), or law enforcement, if necessary, to arrange transportation and ensure the individual is connected to appropriate care. If EMS, NMT, or law enforcement is utilized to transport the individual directly to a higher level of care, the mobile crisis team shall remain on-scene until the transportation provider arrives. At its discretion, the team may have one or more team members accompany the individual inside the vehicle to the higher level of care.

In circumstances where the SMMCR team provides transportation or accompanies the individual who is being transported by an NMT provider, EMS or law enforcement, the progress note documentation shall reflect this expanded nature of the mobile crisis encounter.

BHRS will provide up to three (3) County cars with car insurance, ongoing maintenance, and gasoline which SMMCR team shall coordinate with the County Motor Pool team, for the term of this RFP period. Proposer may consider purchase or lease of additional cars to meet the volume and response needs of the SMMCR team. It is recommended that the two-person team will go out together in the same car for better coordination except in circumstances that, by doing so, will significantly delay the response time.

L. STANDARD IMPLEMENTATION PROCESS
The proposer, upon being awarded the RFP, shall submit:

(1) Written policies and procedures, including but not limited to the development of the standardized dispatch tool, dispatch and triage policies and procedures, etc., shall be submitted to BHRS within 30 days of the RFP award.

(2) All SMMCR team members shall meet the State’s training requirements. Trainings may be provided either in-person or virtually. A State contractor of DHCS will develop both core and enhanced training curricula. The core training curriculum still to be determined will mostly cover crisis intervention and de-escalation strategies, harm reduction strategies, delivery of trauma-informed care, how to conduct a crisis assessment, and crisis safety plan development. Mobile crisis team members shall meet both the core and enhanced training curriculum requirements before delivering qualifying mobile crisis services. The State contractor will also develop an enhanced training curriculum. The enhanced training curriculum will cover training in provider safety, delivery of culturally responsive crisis care, and crisis response strategies for special populations (e.g., children, youth and families, tribal communities, and beneficiaries with I/DD).

In addition, all SMMCR team members will be required to complete the below BHRS training annually and within the first 90 days of employment:

(a) 20 hours of training per staff per year

(b) Topics must include at a minimum:

- Confidentiality
- HIPAA
- Compliance
- Fraud, Waste and Abuse
- Critical Incident Management
- Cultural Humility
- Sexual Orientation and Gender Identity (SOGI) reporting
- 5150 evaluation and involuntary hold

M. LENGTH OF THE AGREEMENT

The anticipated duration of the agreement will be for two (2) years, with the term tentatively to begin October 1, 2023, through June 30, 2025. The SMMCR services will be funded by various funding sources, which may include Crisis Care Mobile Units (CCMU) Implementation Grant, the Mental Health Services Act, Family Urgent Response System (FURS), and the Medi-Cal reimbursement match for the Medi-Cal Mobile Crisis Services Benefit. The total estimated cost for this RFP is:

(1) $2,833,000.00 for FY 23/24
(2) $2,833,000.00 for FY 24/25

N. TRACKING, MONITORING AND REPORTING

A. Tracking

(1) Tracking of mobile crisis response services include:

- Timely documentation of all crisis response services and follow-up on Avatar NX system within one business day of mobile crisis assessment and follow-up;
• Timely inclusion or uploading of any documents created or obtained during the crisis assessment and follow-up, within one business day of obtaining these documents (including but not limited to the crisis safety plan, medication list, insurance, etc.)

(2) Tracking of crisis trends and referrals to BHRS or other behavioral health services, social service or medical needs including, but not limited to:
  • Demographics of crises
  • Response time
  • Time on scene
  • Outcomes of crises including numbers of involuntary holds
  • Number of referrals
  • Referring entity
  • Where referrals were made to
  • Type of referrals made
  • 24-hours follow-up
  • Duration of case management follow-up provided

(3) Tracking of operational activities including, but not limited to:
  • List of planning meetings and community partners input meetings held including participants attended, agenda, and minutes;
  • List of staff trainings attended including participants attended
  • Crisis services coordination meetings documentation including participants attendance, meeting agendas and minutes.

(4) Tracking of community education and crisis prevention activities including, but not limited to:
  • Dates, locations and types of prevention activities
  • Total number of individuals participated in these activities
  • Needs assessments or post-activity surveys and results

B. Monitoring and Reporting

(1) Reporting will include all tracking logs aforementioned. All required data will be submitted monthly to BHRS in a format approved by BHRS.

(2) At least monthly monitoring check-ins will be conducted with the designated BHRS Contract Monitor to identify challenges and areas of improvement and highlight successes.

SECTION IV – QUALIFICATIONS, EXPERIENCE, AND EVALUATION CRITERIA

4.1 MINIMUM QUALIFICATIONS

All proposals received will be evaluated by an RFP Evaluation Committee. During the evaluation process, the County may require a proposer’s representative to answer specific questions orally and/or in writing. The County may also require an interview, a visit to the proposer’s offices, other
field visits or observations by County representatives, or demonstrations as part of the overall RFP evaluation. Once a finalist or group of finalists is selected, additional interactions or information may be required. The most qualified individual or agency will be recommended by the RFP Evaluation Committee based on the overall strength of each proposal, and the evaluation is not restricted to considerations of any single factor such as cost.

Responses to this RFP must adhere to the format for proposals detailed in below Section IV.1.4 Evaluation Criteria. The criteria used as a guideline in the evaluation will include, but not limited to, the following:

A. Minimum Requirements

(1) The proposer has been actively and normally engaged for the past five years in providing trauma-informed and culturally responsive behavioral health services to youth and adults in one or more of the following areas: crisis assessment and de-escalation services; field-based mental health and/or substance use outreach, engagement, and treatment; or related field.

(2) Proposal was submitted on time

(3) Application cover sheet was included

(4) Proposal is signed by an authorized person

(5) Board or governing body authorization letter was included granting permission to submit the proposal

(6) Staffing structure and qualifications are included

(7) Proposal followed the requested format

(8) Stated compliance with County RFP and contractual requirements

(9) References were included

(10) Budget

(11) The proposer is legally authorized to do business in the State of California

4.2 PROGRAM SPECIFIC REQUIREMENTS

Provide all of the following regarding all joint proposers if applicable.

A. Qualifications and Organizational Capacity:

(1) Provide a statement of qualifications for your organization, including a description of services currently provided by your organization.

(2) Indicate how many full-time employee positions (FTEs) you plan to assign to this project. Include the titles and names of staff members who will be on the team responsible for the project, including direct service and leadership staff as well as a weekly staffing schedule of all the mobile crisis teams. Include the job descriptions and résumés of key dedicated service staff and leadership who will be overseeing the program.

(3) All applicable licenses and license numbers relevant to the project, the names of the holders of those licenses, and the names of the agencies issuing the licenses.

(4) If portions of work will be performed by subcontractors, names of proposed subcontractors other than suppliers and descriptions of their respective responsibilities.
(5) Provide an Organizational Chart that shows where SMMCR will fit within your organization.

(6) Provide a Recruitment Plan to fill all proposed positions to staff the SMMCR.

B. Experience

(1) Statement of history and experience providing services similar to those requested by this RFP, which may include but are not limited to your experience delivering services in San Mateo County, and/or your experience working with Children/youth/adult mental health and/or substance use treatment services or crisis response or field-based mental health and/or substance use treatment services and peer or family support.

(2) The number of years providing services similar to those described in this RFP.

(3) The number of years providing services to government entities.

C. Philosophy and Implementation Plan

(1) Indicate your approach to meeting the service expectations in this RFP including planning for absences and back-up coverage, training and monitoring of staff, background checks, and any resources that will be leveraged by your agency (location, staff, subject matter expertise, consultation, other funding, etc.).

(2) List any items or services you cannot provide.

(3) Provide a detailed Implementation Plan including start-up activities and all relevant timelines to prepare for the launch of this SMMCR by the expected launch date of December 31, 2023, including but not limited to Service Approach, Staffing Schedule, Program Planning Activities, Staff Orientation and Training Plans, Quality Assurance and Quality Improvement Activities, etc.

D. Cultural Humility

Provide your Cultural Competency plan, if available. The plan should include a description of: (a) policies and practices that promote diversity, equity, cultural humility, and inclusion; (b) formal forums or venues for discussing relevant issues; (c) how demographic data will be collected and utilized; (d) staffing objectives that reflect the diversity of the community served; (e) a relevant training plan for staff.

E. Quality/Program Evaluation

(1) Must include Critical Incident Management

(2) Indicate your experience supporting program evaluations; what additional metrics or tools can you provide to allow the County to assess service provision and program impact.

D. Budget

E. Claims and/or Violations

F. Statement of Compliance with County RFP and contractual requirements

4.3 REFERENCES

Provide at least three references from successfully completed projects of similar nature to those described in this solicitation. At least one of the references must be from a client or former client who has received behavioral health services from your organization. Include the name of the organization for which work was performed, and the name, phone number, and email address of an individual at the organization who was responsible for managing and accepting the work.
Ensure that contact information is current. If the County cannot contact the reference because of incorrect or out-of-date information, the reference will be deemed not to have been provided.

4.3 EVALUATION CRITERIA

Proposals will be evaluated in accordance with the following evaluation criteria:

(1) Combined 80% on the following sections:

(a) History & Structure of Proposer
   i. Experience performing similar services in a community setting;
   ii. Positive track record as a contracted service provider with a County or other governmental agency;
   iii. Positive track record of community collaboration and service coordination;
   iv. Experience providing behavioral health crisis response services;
   v. Staff qualification show experience with related services and population to be served.

(b) Philosophy and Implementation Plan
   i. Thorough understanding of the scope of services to be provided and addressed all components and provisions in Section III of this RFP;
   ii. Implementation plan includes all required elements and is realistic, reasonable, and timely;
   iii. Description of service model incorporates the holistic care and leveraging of existing resources in stabilizing the behavioral health crises to achieve both cost-effectiveness and quality of care goals;
   iv. Plan to involve, incorporate, and collaborate with community crisis providers, levels of care, 988, County-contracted Crisis Hotline, 911, etc;
   v. Service model meets timeliness standard for crisis response

(c) Staffing Patterns and Training
   i. Staffing is reflective of the cultural and linguistic diversity of San Mateo population;
   ii. Staffing plan is realistic and adequate to maintain 24/7 services in event of staffing vacancies or absences
   iii. Training program meets minimum requirements of 20 hours per year per staff and includes all mandatory training topics and all required core and enhanced trainings specific to Medi-Cal Mobile Crisis Response staff
   iv. A defined process to credential staff upon hire and at appropriate intervals thereafter is included.

(d) Cultural Humility
   i. Culturally responsive practices are embedded and integrated in the proposer’s program;
   ii. History of serving bi-lingual and culturally diverse populations is included;
   iii. Staff represent the cultural/ethnic population to be served;
   iv. Staff have diverse language capabilities or interpreter services are available;
v. Proposer demonstrates involvement with diverse groups (such as LGBTQ, Immigrant youth, etc.)

(e) Quality /Program Evaluation
   i. Program evaluation and improvement plan was included;
   ii. Emergency safety plan was included;
   iii. Emergency staffing plan included;
   iv. Yearly credentialing of staff plan;
   v. Service complaint and resolution plan

(f) Claims, Licensure, Non-Discrimination, or HIPAA violations;

(g) References

(2) 20% - Price
   (a) Detailed explanation of service costs is included;
   (b) Budget includes other funding if required;
   (c) Most recent audit for proposer was included;
   (d) Is the budget over or under the stated amount in the RFP.
## INSURANCE

Provide evidence of insurance for each of the checked categories

<table>
<thead>
<tr>
<th>Category</th>
<th>Description</th>
<th>Coverage Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>☒ General Liability (Including operations, products and completed operations, as applicable.)</td>
<td>$1,000,000 - per occurrence for bodily injury, personal injury and property damage. If Commercial General Liability Insurance or other form with a general aggregate limit is used, the general aggregate limit either must apply separately to this project or must be twice the required occurrence limit.</td>
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<tr>
<td>☒ Automobile Liability</td>
<td>$1,000,000 - per accident for bodily injury and property damage.</td>
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<tr>
<td>☒ Workers’ Compensation</td>
<td>As required by the State of California</td>
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<tr>
<td>☐ Employers’ Liability</td>
<td>$1,000,000 - each accident, $1,000,000 policy limit bodily injury by disease, $1,000,000 each employee bodily injury by disease.</td>
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<tr>
<td>☒ Professional Liability (Errors and Omissions)</td>
<td>$1,000,000 - per occurrence.</td>
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<tr>
<td>☐ Cyber Liability - Contracts dealing with data, Networks, Software and hardware, website designers and data storage.</td>
<td>$5,000,000 per occurrence for Privacy and Network Security, $1,000,000 per occurrence for Technology Errors and Omissions To be carried at all times during the term of the Contract and for three years thereafter.</td>
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<tr>
<td>☐ Pollution Liability</td>
<td>$ - Per Occurrence Contractors using chemicals or equipment that has hazardous fumes</td>
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<tr>
<td>☐ Pollution Liability (Aggregate)</td>
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### I.2 SPECIAL INSURANCE REQUIREMENTS

If the work involves services or goods related to computers, networks, systems, storage, or access to County Data or to any data that may, alone or in combination with other data, become Confidential Information or Personally Identifiable Information, the following insurance is required.

1. Privacy and Network Security

   During the term of the Contract and for three years thereafter, maintain coverage for liability and remediation arising out of unauthorized use of or access to County Data or software within Contractor’s network or control. Provide coverage for liability claims, computer theft, extortion, network breach, service denial, introduction of malicious code, loss of Confidential Information, or any unintentional act, error, or omission made by users of Contractor’s electronic data or systems while providing services to the County. The insurance policy must include coverage for regulatory and PCI fines and penalties, crisis.
management expenses, and business interruption. No exclusion/restriction for unencrypted portable devices/media may be on the policy.

(2) Technology Errors and Omissions

During the term of the Contract and for three years thereafter, maintain coverage for liabilities arising from errors, omissions, or negligent acts in rendering or failing to render computer or information technology services and technology products, including at a minimum, coverage for systems analysis, design, development, integration, modification, maintenance, repair, management, or outsourcing any of the foregoing.

If a Contractor handles and retains client funds, regardless if requested to do so through this solicitation or not, the following insurance is required:

(3) Surety Bond

Contractors that are entrusted with the care and/or control of client cash resources are required to retain and show proof of a bond issued by a surety company. The amount of the surety bond need only be enough to cover the aggregate amount of client cash held by the contractor.
### Appendix B: Budget Worksheet

#### San Mateo County Behavioral Health and Recovery Services Budget Worksheet

<table>
<thead>
<tr>
<th>A. Direct Expenditures</th>
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<tbody>
<tr>
<td><strong>1. Personnel Expenditures</strong></td>
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<tr>
<td>a. Employee Salary – list all employees</td>
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<tr>
<td>i. Executive Director, salary, % of time</td>
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<tr>
<td>ii. Employee 1, title, salary, % of time</td>
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<td>iii. Employee 2, title, salary, % of time</td>
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<td>iv. Employee 3, title, salary, % of time</td>
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<tr>
<td>b. Subtotal of all salaries</td>
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<tr>
<td>c. Employee Benefits</td>
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<tr>
<td>i. Part time benefits</td>
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<td>ii. Full time benefits</td>
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<td>iii. Subtotal of benefits</td>
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<tr>
<td>d. Subtotal Personnel Expenditures</td>
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<tr>
<td><strong>2. Operating Expenditures</strong></td>
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<td>a. Rent</td>
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<td>b. Utilities</td>
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<tr>
<td>c. Administrative Expense</td>
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<tr>
<td>i. General Office Supplies (paper, toner, postage, etc.)</td>
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<tr>
<td>ii. Janitorial</td>
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<td>iii. Staff development (training, conferences, meetings)</td>
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<td>iv. Insurance</td>
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<td>v. Equipment maintenance</td>
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<tr>
<td>vi. Other - describe</td>
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<tr>
<td>d. Telephone, cell phones, fax, voicemail</td>
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<tr>
<td>e. Web/internet (if applicable)</td>
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<tr>
<td>f. Other operating expenses – describe in budget narrative</td>
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<tr>
<td>g. Subtotal Operating Expenditures</td>
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<tr>
<td><strong>3. Total Direct Expenditures</strong></td>
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**4. Indirect Expenditures (15%)**

| a. Human Resources |  |  |  |
| b. Finance |  |  |  |
| c. Information Technology |  |  |  |
| d. Legal |  |  |  |
| e. Other - describe |  |  |  |

#### C. Revenues – if applicable

|  |  |  |  |
|---|---|---|
| a. Grants |  |  |  |
| b. Donations |  |  |  |
| c. Other Revenue |  |  |  |

**Total Revenues**

**D. Start-Up Costs** (describe in budget narrative)

| a. |  |  |  |
| b. |  |  |  |
| c. |  |  |  |

**d. Subtotal One-Time Start-Up Costs**

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<td>N/A</td>
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#### E. Total Proposed Budget

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ENCLOSURE 1

Please review the standard County agreement below and indicate in your proposal if you are willing to comply with the contract requirements

AGREEMENT BETWEEN THE COUNTY OF SAN MATEO AND [Contractor name]

This Agreement is entered into this _____ day of _______________ , 20_____, by and between the County of San Mateo, a political subdivision of the state of California, hereinafter called “County,” and [Insert contractor legal name here], hereinafter called “Contractor.”

* * *

Whereas, pursuant to Section 31000 of the California Government Code, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof; and

Whereas, it is necessary and desirable that Contractor be retained for the purpose of [Enter information here].

Now, therefore, it is agreed by the parties to this Agreement as follows:

1. **Exhibits and Attachments**

   The following exhibits and attachments are attached to this Agreement and incorporated into this Agreement by this reference:

   - Exhibit A—Services
   - Exhibit B—Payments and Rates
   - Attachment H—HIPAA Business Associate Requirements *(Complete HIPAA checklist if unsure about Business Associate or Non Business Associate; delete this if not needed; contact County Counsel with questions)*
   - Attachment I—§ 504 Compliance *(Delete this if not needed)*
   - Attachment IP – Intellectual Property *(Complete IP Questionnaire if unsure/delete this if not needed)*

2. **Services to be performed by Contractor**

   In consideration of the payments set forth in this Agreement and in Exhibit B, Contractor shall perform services for County in accordance with the terms, conditions, and specifications set forth in this Agreement and in Exhibit A.

3. **Payments**

   In consideration of the services provided by Contractor in accordance with all terms, conditions, and specifications set forth in this Agreement and in Exhibit A, County shall
make payment to Contractor based on the rates and in the manner specified in Exhibit B. County reserves the right to withhold payment if County determines that the quantity or quality of the work performed is unacceptable. In no event shall County’s total fiscal obligation under this Agreement exceed DOLLARS ($__). In the event that the County makes any advance payments, Contractor agrees to refund any amounts in excess of the amount owed by the County at the time of contract termination or expiration. Contractor is not entitled to payment for work not performed as required by this agreement.

4. **Term**

Subject to compliance with all terms and conditions, the term of this Agreement shall be from July 1, 2016 through June 30, 2017.

5. **Termination**

This Agreement may be terminated by Contractor or by the Chief of the Health System or his/her designee at any time without a requirement of good cause upon thirty (30) days’ advance written notice to the other party. Subject to availability of funding, Contractor shall be entitled to receive payment for work/services provided prior to termination of the Agreement. Such payment shall be that prorated portion of the full payment determined by comparing the work/services actually completed to the work/services required by the Agreement.

County may terminate this Agreement or a portion of the services referenced in the Attachments and Exhibits based upon the unavailability of Federal, State, or County funds by providing written notice to Contractor as soon as is reasonably possible after County learns of said unavailability of outside funding.

County may terminate this Agreement for cause. In order to terminate for cause, County must first give Contractor notice of the alleged breach. Contractor shall have five business days after receipt of such notice to respond and a total of ten calendar days after receipt of such notice to cure the alleged breach. If Contractor fails to cure the breach within this period, County may immediately terminate this Agreement without further action. The option available in this paragraph is separate from the ability to terminate without cause with appropriate notice described above. In the event that County provides notice of an alleged breach pursuant to this section, County may, in extreme circumstances, immediately suspend performance of services and payment under this Agreement pending the resolution of the process described in this paragraph. County has sole discretion to determine what constitutes an extreme circumstance for purposes of this paragraph, and County shall use reasonable judgment in making that determination.
6. **Contract Materials**

At the end of this Agreement, or in the event of termination, all finished or unfinished documents, data, studies, maps, photographs, reports, and other written materials (collectively referred to as "contract materials") prepared by Contractor under this Agreement shall become the property of County and shall be promptly delivered to County. Upon termination, Contractor may make and retain a copy of such contract materials if permitted by law.

7. **Relationship of Parties**

Contractor agrees and understands that the work/services performed under this Agreement are performed as an independent contractor and not as an employee of County and that neither Contractor nor its employees acquire any of the rights, privileges, powers, or advantages of County employees.

8. **Hold Harmless**

   a. **General Hold Harmless**

Contractor shall indemnify and save harmless County and its officers, agents, employees, and servants from all claims, suits, or actions of every name, kind, and description resulting from this Agreement, the performance of any work or services required of Contractor under this Agreement, or payments made pursuant to this Agreement brought for, or on account of, any of the following:

   (A) injuries to or death of any person, including Contractor or its employees/officers/agents;

   (B) damage to any property of any kind whatsoever and to whomsoever belonging;

   (C) any sanctions, penalties, or claims of damages resulting from Contractor’s failure to comply, if applicable, with the requirements set forth in the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and all Federal regulations promulgated thereunder, as amended; or

   (D) any other loss or cost, including but not limited to that caused by the concurrent active or passive negligence of County and/or its officers, agents, employees, or servants. However, Contractor’s duty to indemnify and save harmless under this Section shall not apply to injuries or damage for which County has been found in a court of competent jurisdiction to be solely liable by reason of its own negligence or willful misconduct.
The duty of Contractor to indemnify and save harmless as set forth by this Section shall include the duty to defend as set forth in Section 2778 of the California Civil Code.

b. **Intellectual Property Indemnification** *(You may delete entire IP Indemnification section if not relevant – County Counsel review is not required if section is deleted)*

Contractor hereby certifies that it owns, controls, and/or licenses and retains all right, title, and/or interest in and to any intellectual property it uses in relation to this Agreement, including the design, look, feel, features, source code, content, and/or other technology relating to any part of the services it provides under this Agreement and including all related patents, inventions, trademarks, and copyrights, all applications therefor, and all trade names, service marks, know how, and trade secrets (collectively referred to as “IP Rights”) except as otherwise noted by this Agreement.

Contractor warrants that the services it provides under this Agreement do not infringe, violate, trespass, or constitute the unauthorized use or misappropriation of any IP Rights of any third party. Contractor shall defend, indemnify, and hold harmless County from and against all liabilities, costs, damages, losses, and expenses (including reasonable attorney fees) arising out of or related to any claim by a third party that the services provided under this Agreement infringe or violate any third-party’s IP Rights provided any such right is enforceable in the United States. Contractor’s duty to defend, indemnify, and hold harmless under this Section applies only provided that: (a) County notifies Contractor promptly in writing of any notice of any such third-party claim; (b) County cooperates with Contractor, at Contractor’s expense, in all reasonable respects in connection with the investigation and defense of any such third-party claim; (c) Contractor retains sole control of the defense of any action on any such claim and all negotiations for its settlement or compromise (provided Contractor shall not have the right to settle any criminal action, suit, or proceeding without County’s prior written consent, not to be unreasonably withheld, and provided further that any settlement permitted under this Section shall not impose any financial or other obligation on County, impair any right of County, or contain any stipulation, admission, or acknowledgement of wrongdoing on the part of County without County’s prior written consent, not to be unreasonably withheld); and (d) should services under this Agreement become, or in Contractor's opinion be likely to become, the subject of such a claim, or in the event such a third party claim or threatened claim causes County’s reasonable use of the services under this Agreement to be seriously endangered or disrupted, Contractor shall, at Contractor’s option and expense, either: (i) procure for County the right to continue using the services without infringement or (ii) replace or modify the services so that they become non-infringing but remain functionally equivalent.
Notwithstanding anything in this Section to the contrary, Contractor will have no obligation or liability to County under this Section to the extent any otherwise covered claim is based upon: (a) any aspects of the services under this Agreement which have been modified by or for County (other than modification performed by, or at the direction of, Contractor) in such a way as to cause the alleged infringement at issue; and/or (b) any aspects of the services under this Agreement which have been used by County in a manner prohibited by this Agreement.

The duty of Contractor to indemnify and save harmless as set forth by this Section shall include the duty to defend as set forth in Section 2778 of the California Civil Code.

9. **Assignability and Subcontracting**

Contractor shall not assign this Agreement or any portion of it to a third party or subcontract with a third party to provide services required by Contractor under this Agreement without the prior written consent of County. Any such assignment or subcontract without County’s prior written consent shall give County the right to automatically and immediately terminate this Agreement without penalty or advance notice.

10. **Insurance**

   a. **General Requirements**

Contractor shall not commence work or be required to commence work under this Agreement unless and until all insurance required under this Section has been obtained and such insurance has been approved by County’s Risk Management, and Contractor shall use diligence to obtain such insurance and to obtain such approval. Contractor shall furnish County with certificates of insurance evidencing the required coverage, and there shall be a specific contractual liability endorsement extending Contractor’s coverage to include the contractual liability assumed by Contractor pursuant to this Agreement. These certificates shall specify or be endorsed to provide that thirty (30) days’ notice must be given, in writing, to County of any pending change in the limits of liability or of any cancellation or modification of the policy.

   b. **Workers’ Compensation and Employer’s Liability Insurance**

Contractor shall have in effect during the entire term of this Agreement workers’ compensation and employer’s liability insurance providing full statutory coverage. In signing this Agreement, Contractor certifies, as required by Section 1861 of the California Labor Code, that (a) it is aware of the provisions of Section 3700 of the California Labor Code, which require every employer to be insured against liability for workers’ compensation or to undertake self-insurance in accordance with the provisions
of the Labor Code, and (b) it will comply with such provisions before commencing the performance of work under this Agreement.

c. **Liability Insurance**

Contractor shall take out and maintain during the term of this Agreement such bodily injury liability and property damage liability insurance as shall protect Contractor and all of its employees/officers/agents while performing work covered by this Agreement from any and all claims for damages for bodily injury, including accidental death, as well as any and all claims for property damage which may arise from Contractor’s operations under this Agreement, whether such operations be by Contractor, any subcontractor, anyone directly or indirectly employed by either of them, or an agent of either of them. Such insurance shall be combined single limit bodily injury and property damage for each occurrence and shall not be less than the amounts specified below:

(a) Comprehensive General Liability… $1,000,000

(b) Motor Vehicle Liability Insurance… $1,000,000

(c) Professional Liability……………… $1,000,000

*You may delete (b) or (c) text if those insurance types are not relevant to your contract – County Counsel review is not required if one or both of those lines are deleted. However, if you are unsure about insurance requirements for your contract – call Risk Management before your contract is executed*

County and its officers, agents, employees, and servants shall be named as additional insured on any such policies of insurance, which shall also contain a provision that (a) the insurance afforded thereby to County and its officers, agents, employees, and servants shall be primary insurance to the full limits of liability of the policy and (b) if the County or its officers, agents, employees, and servants have other insurance against the loss covered by such a policy, such other insurance shall be excess insurance only.

In the event of the breach of any provision of this Section, or in the event any notice is received which indicates any required insurance coverage will be diminished or canceled, County, at its option, may, notwithstanding any other provision of this Agreement to the contrary, immediately declare a material breach of this Agreement and suspend all further work and payment pursuant to this Agreement.

11. **Compliance With Laws**

All services to be performed by Contractor pursuant to this Agreement shall be performed in accordance with all applicable Federal, State, County, and municipal laws,
ordinances, and regulations, including but not limited to the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and the Federal Regulations promulgated thereunder, as amended (if applicable), the Business Associate requirements set forth in Attachment H (if attached), the Americans with Disabilities Act of 1990, as amended, and Section 504 of the Rehabilitation Act of 1973, which prohibits discrimination on the basis of disability in programs and activities receiving any Federal or County financial assistance. Such services shall also be performed in accordance with all applicable ordinances and regulations, including but not limited to appropriate licensure, certification regulations, provisions pertaining to confidentiality of records, and applicable quality assurance regulations. In the event of a conflict between the terms of this Agreement and any applicable State, Federal, County, or municipal law or regulation, the requirements of the applicable law or regulation will take precedence over the requirements set forth in this Agreement.

Further, Contractor certifies that it and all of its subcontractors will adhere to all applicable provisions of Chapter 4.106 of the San Mateo County Ordinance Code, which regulates the use of disposable food service ware. Accordingly, Contractor shall not use any non-recyclable plastic disposable food service ware when providing prepared food on property owned or leased by the County and instead shall use biodegradable, compostable, reusable, or recyclable plastic food service ware on property owned or leased by the County. *(This paragraph may be deleted without County Counsel Review if not relevant to this agreement)*

Contractor will timely and accurately complete, sign, and submit all necessary documentation of compliance.

12. **Non-Discrimination and Other Requirements**

   a. **General Non-discrimination**

   No person shall be denied any services provided pursuant to this Agreement (except as limited by the scope of services) on the grounds of race, color, national origin, ancestry, age, disability (physical or mental), sex, sexual orientation, gender identity, marital or domestic partner status, religion, political beliefs or affiliation, familial or parental status (including pregnancy), medical condition (cancer-related), military service, or genetic information.

   b. **Equal Employment Opportunity**

   Contractor shall ensure equal employment opportunity based on objective standards of recruitment, classification, selection, promotion, compensation, performance evaluation, and management relations for all employees under this Agreement. Contractor’s equal employment policies shall be made available to County upon request.
c. **Section 504 of the Rehabilitation Act of 1973**

Contractor shall comply with Section 504 of the Rehabilitation Act of 1973, as amended, which provides that no otherwise qualified individual with a disability shall, solely by reason of a disability, be excluded from the participation in, be denied the benefits of, or be subjected to discrimination in the performance of any services this Agreement. This Section applies only to contractors who are providing services to members of the public under this Agreement.

d. **Compliance with County’s Equal Benefits Ordinance**

Contractor shall comply with all laws relating to the provision of benefits to its employees and their spouses or domestic partners, including, but not limited to, such laws prohibiting discrimination in the provision of such benefits on the basis that the spouse or domestic partner of the Contractor's employee is of the same or opposite sex as the employee.

e. **Discrimination Against Individuals with Disabilities**

The nondiscrimination requirements of 41 C.F.R. 60-741.5(a) are incorporated into this Agreement as if fully set forth here, and Contractor and any subcontractor shall abide by the requirements of 41 C.F.R. 60–741.5(a). This regulation prohibits discrimination against qualified individuals on the basis of disability and requires affirmative action by covered prime contractors and subcontractors to employ and advance in employment qualified individuals with disabilities.

f. **History of Discrimination**

Contractor certifies that no finding of discrimination has been issued in the past 365 days against Contractor by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other investigative entity. If any finding(s) of discrimination have been issued against Contractor within the past 365 days by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or other investigative entity, Contractor shall provide County with a written explanation of the outcome(s) or remedy for the discrimination prior to execution of this Agreement. Failure to comply with this Section shall constitute a material breach of this Agreement and subjects the Agreement to immediate termination at the sole option of the County.

 g. **Reporting; Violation of Non-discrimination Provisions**

Contractor shall report to the County Manager the filing in any court or with any administrative agency of any complaint or allegation of discrimination on any of the bases prohibited by this Section of the Agreement or the Section titled “Compliance with
such duty shall include reporting of the filing of any and all charges with the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other entity charged with the investigation or adjudication of allegations covered by this subsection within 30 days of such filing, provided that within such 30 days such entity has not notified Contractor that such charges are dismissed or otherwise unfounded. Such notification shall include a general description of the circumstances involved and a general description of the kind of discrimination alleged (for example, gender-, sexual orientation-, religion-, or race-based discrimination).

Violation of the non-discrimination provisions of this Agreement shall be considered a breach of this Agreement and subject the Contractor to penalties, to be determined by the County Manager, including but not limited to the following:

i. termination of this Agreement;
ii. disqualification of the Contractor from being considered for or being awarded a County contract for a period of up to 3 years;
iii. liquidated damages of $2,500 per violation; and/or
iv. imposition of other appropriate contractual and civil remedies and sanctions, as determined by the County Manager.

To effectuate the provisions of this Section, the County Manager shall have the authority to offset all or any portion of the amount described in this Section against amounts due to Contractor under this Agreement or any other agreement between Contractor and County.

**h. Compliance with Living Wage Ordinance**

As required by Chapter 2.88 of the San Mateo County Ordinance Code, Contractor certifies all contractor(s) and subcontractor(s) obligated under this contract shall fully comply with the provisions of the County of San Mateo Living Wage Ordinance, including, but not limited to, paying all Covered Employees the current Living Wage and providing notice to all Covered Employees and Subcontractors as required under the Ordinance. *(If LWO is not applicable to this contract, you may delete this section without County Counsel review. Contact your assigned County Counsel if you are unsure if LWO is applicable)*

**13. Compliance with County Employee Jury Service Ordinance**

Contractor shall comply with Chapter 2.85 of the County’s Ordinance Code, which states that Contractor shall have and adhere to a written policy providing that its employees, to the extent they are full-time employees and live in San Mateo County, shall receive from the Contractor, on an annual basis, no fewer than five days of regular
pay for jury service in San Mateo County, with jury pay being provided only for each day of actual jury service. The policy may provide that such employees deposit any fees received for such jury service with Contractor or that the Contractor may deduct from an employee’s regular pay the fees received for jury service in San Mateo County. By signing this Agreement, Contractor certifies that it has and adheres to a policy consistent with Chapter 2.85. For purposes of this Section, if Contractor has no employees in San Mateo County, it is sufficient for Contractor to provide the following written statement to County: “For purposes of San Mateo County’s jury service ordinance, Contractor certifies that it has no full-time employees who live in San Mateo County. To the extent that it hires any such employees during the term of its Agreement with San Mateo County, Contractor shall adopt a policy that complies with Chapter 2.85 of the County’s Ordinance Code.” The requirements of Chapter 2.85 do not apply if this Agreement’s total value listed in the Section titled “Payments”, is less than one-hundred thousand dollars ($100,000), but Contractor acknowledges that Chapter 2.85’s requirements will apply if this Agreement is amended such that its total value meets or exceeds that threshold amount.

14. Retention of Records; Right to Monitor and Audit

(a) Contractor shall maintain all required records relating to services provided under this Agreement for three (3) years after County makes final payment and all other pending matters are closed, and Contractor shall be subject to the examination and/or audit by County, a Federal grantor agency, and the State of California.

(b) Contractor shall comply with all program and fiscal reporting requirements set forth by applicable Federal, State, and local agencies and as required by County.

(c) Contractor agrees upon reasonable notice to provide to County, to any Federal or State department having monitoring or review authority, to County’s authorized representative, and/or to any of their respective audit agencies access to and the right to examine all records and documents necessary to determine compliance with relevant Federal, State, and local statutes, rules, and regulations, to determine compliance with this Agreement, and to evaluate the quality, appropriateness, and timeliness of services performed.

15. Merger Clause; Amendments

This Agreement, including the Exhibits and Attachments attached to this Agreement and incorporated by reference, constitutes the sole Agreement of the parties to this Agreement and correctly states the rights, duties, and obligations of each party as of this document’s date. In the event that any term, condition, provision, requirement, or specification set forth in the body of this Agreement conflicts with or is inconsistent with any term, condition, provision, requirement, or specification in any Exhibit and/or
Attachment to this Agreement, the provisions of the body of the Agreement shall prevail. Any prior agreement, promises, negotiations, or representations between the parties not expressly stated in this document are not binding. All subsequent modifications or amendments shall be in writing and signed by the parties.

16. **Controlling Law; Venue**

The validity of this Agreement and of its terms, the rights and duties of the parties under this Agreement, the interpretation of this Agreement, the performance of this Agreement, and any other dispute of any nature arising out of this Agreement shall be governed by the laws of the State of California without regard to its choice of law or conflict of law rules. Any dispute arising out of this Agreement shall be venued either in the San Mateo County Superior Court or in the United States District Court for the Northern District of California.

17. **Notices**

Any notice, request, demand, or other communication required or permitted under this Agreement shall be deemed to be properly given when both: (1) transmitted via facsimile to the telephone number listed below or transmitted via email to the email address listed below; and (2) sent to the physical address listed below by either being deposited in the United States mail, postage prepaid, or deposited for overnight delivery, charges prepaid, with an established overnight courier that provides a tracking number showing confirmation of receipt.

In the case of County, to:

- Name/Title: [insert]
- Address: [insert]
- Telephone: [insert]
- Facsimile: [insert]
- Email: [insert]

In the case of Contractor, to:

- Name/Title: [insert]
- Address: [insert]
- Telephone: [insert]
- Facsimile: [insert]
- Email: [insert]

18. **Electronic Signature**
Both County and Contractor wish to permit this Agreement and future documents relating to this Agreement to be digitally signed in accordance with California law and County’s Electronic Signature Administrative Memo. Any party to this Agreement may revoke such agreement to permit electronic signatures at any time in relation to all future documents by providing notice pursuant to this Agreement.

19. **Payment of Permits/Licenses** *(If the contractor is not required to obtain a license, permit or approval from any other entity in order to perform the work/services under this agreement then you may delete this section without County Counsel review)*

Contractor bears responsibility to obtain any license, permit, or approval required from any agency for work/services to be performed under this Agreement at Contractor’s own expense prior to commencement of said work/services. Failure to do so will result in forfeit of any right to compensation under this Agreement.

*   *   *
In witness of and in agreement with this Agreement’s terms, the parties, by their duly authorized representatives, affix their respective signatures:

COUNTY OF SAN MATEO

By: ______________________________________
President, Board of Supervisors, San Mateo County

Date: ________________________________

ATTEST:

By: ______________________________________
Clerk of Said Board

[CONTRACTOR NAME]

____________________________________

Date: ________________________________
Enclosure 2 is the standard contract language for San Mateo County which shall be used for contracts for the services provided through this RFP. Applicants will be deemed to have agreed to each clause unless the proposal identifies an objection, sets forth the basis for the objection, and provides substitute language to make the clause acceptable to the applicant. Such objections and substitute language must be submitted with the proposal.

A. CalOMS Prevention Data Collection and Reporting (AOD only)

1. Contractor shall ensure that all persons responsible for CalOMS Pv data entry have sufficient knowledge of the CalOMS Pv Data Quality Standards by requiring all users to participate in CalOMS PV trainings prior to inputting data into the system.

2. Contractor shall enter planning, services/activities, and evaluation data into the DHCS web-based Outcomes Measurement System for Prevention (CalOMS Pv) by the date of occurrence on an ongoing basis throughout each month. Contractor shall submit all data for each month no later than the 10th day of the following month. Data shall include the Community-Based Partnership’s implementation activities and be in accordance with the requirements of the AOD Provider Handbook. Contractor shall also comply with the CalOMS Pv Data Quality Standards (Document #1T.)

3. The quantity and quality of CalOMS Pv data input should accurately and adequately reflect the amount of funding, time, and effort devoted to implementation of the Work Plan. The service cost for the CalOMS Pv Duration of Services Report will not exceed THREE HUNDRED DOLLARS ($300) per hour. The link to the Web-based CalOMS Prevention data system is: https://kitservices1.kithost.net/calomspv/pSystem.aspx.

4. Contractor shall communicate with BHRS AOD staff CalOMS Pv data review and comply with BHRS AOD staff requests for data corrections and/or changes.

5. BHRS AOD Analyst will review CalOMS Pv data entry on a quarterly basis to ensure activities are reflective of the Partnership’s Work Plan goals and objectives, and to ensure that data meets the CalOMS Pv Data Quality Standards. Failure to adequately complete and/or document approved Work Plan activities in CalOMS Pv may result in a corrective action plan and/or withholding of payment.

6. Contractor shall submit an annual progress report on Work Plan goals and objectives no later than August 15th for the previous fiscal year.
B. Contractor shall read and be knowledgeable of the compliance principles contained in the BHRS Compliance Plan and Code of Conduct located at http://smchealth.org/bhrs-documents. In addition, Contractor shall assure that Contractor’s workforce is aware of compliance mandates, and are informed of the existence and how to use the Compliance Improvement Hotline Telephone Number (650) 573-2695.

C. Quality Management and Compliance

1. Quality Management Program and Quality Improvement Plan

Contractor must have a Quality Management Program and submit a Quality Improvement Plan to Behavioral Health and Recovery Services (BHRS) Quality Management (QM) annually by June 30. The Quality Improvement Plan should address 1) how the Contractor will comply with all elements of this Agreement, 2) the Contractor will maintain an audit disallowance rate of less than five percent (5%), and 3) first appointment will be within fourteen (14) days of referral or request of service. BHRS QM will provide feedback if the submitted plan is missing critical components related to San Mateo County requirements. Additional feedback may be available if requested prior to the submission date.

2. Client Rights and Satisfaction Surveys

a. Administering Satisfaction Surveys

Contractor agrees to administer/utilize any and all survey instruments as directed by BHRS, including outcomes and satisfaction measurement instruments.

3. Compliance with HIPAA, Confidentiality Laws, and PHI Security

a. Contractor must implement administrative, physical, and technical safeguards that reasonably and appropriately protect the confidentiality, integrity, and availability of Protected Health Information (PHI), including electronic PHI that it creates, receives, maintains, uses or transmits, in compliance with 45 C.F.R and to prevent use or disclosure of PHI other than as provided for by this Agreement.

Contractor shall implement reasonable and appropriate policies and procedures to comply with the standards. Contractor is required to report any security incident or breach of confidential PHI to BHRS Quality Management within twenty–four (24) hours.
b. Contractor will develop and maintain a written Privacy and Security Program that includes administrative, technical and physical safeguards appropriate to the size and complexity of the Contractor’s operations and the nature and scope of its activities.

c. Contractor agrees to comply with the provisions of 42 C.F.R. Part 2 as described below if records contain or contract possesses any PHI covered under 42 C.F.R Part 2:

1) Acknowledge that in receiving, storing, processing, or otherwise using any information from BHRS about the clients in the program, it is fully bound by the provisions of the federal regulations governing Confidentiality of Behavioral Health and Recovery Services Patient Records, 42 C.F.R. Part 2;

2) Undertake to resist in judicial proceedings any effort to obtain access to information pertaining to clients otherwise than as expressly provided for in the federal confidentiality regulations, 42 C.F.R. Part 2; and

3) Agree to use appropriate safeguards to prevent the unauthorized use or disclosure of the protected information.

d. Confidentiality Training
   Contractor is required to conduct, complete and maintain record of annual confidentiality training by all staff serving or accessing PHI of BHRS clients. Contractor may utilize BHRS Confidentiality trainings located at http://smchealth.org/bhrs/providers/ontrain.

4. Critical Incident Reporting

Contractor is required to submit Critical Incident reports to BHRS Quality Management (via fax # 650-525-1762) when there are unusual events, accidents, errors, violence or significant injuries requiring medical treatment for clients, staff or members of the community. (Policy #93-11 and 45 C.F.R. § 164, subpart C, in compliance with 45 C.F.R. § 164.316.)

The incident reports are confidential however discussion may occur with the Contractor regarding future prevention efforts to reduce the likelihood of recurrence. Contractor is required to participate in all activities related to the resolution of critical incidents.

5. Ineligible Employees (PROVIDERS WITH EMPLOYEES)
BHRS requires that Contractors identify the eligibility status to bill for Medi-Cal services of ALL employees, interns or volunteers prior to hiring and on an annual basis thereafter. These records should be maintained in the employee files. This process is meant to ensure that any person involved with delivering services to clients of BHRS or involved in Medi-Cal billing or oversight are not currently excluded, suspended, debarred or have been convicted of a criminal offense as described below.

The Contractor must notify BHRS Quality Management (by completing the BHRS Critical Incident Reporting form, Policy #93-11 and faxing to 650-525-1762) should a current employee, intern or volunteer be identified as ineligible to bill Medi-Cal services. Contractors are required to screen for ineligible employees, interns and volunteers by using the following websites:

a. Office of Inspector General

Contractor may not employ any persons deemed an Ineligible Person by the Office of the Inspector General in the provision of services for the County through this Agreement. Any employee(s) of Contractor determined to be an Ineligible Person will be removed from responsibility for, or involvement with County of San Mateo clients or operations. An “Ineligible Person” is an individual who (1) is currently excluded, suspended, debarred or otherwise ineligible to participate in Federal health care programs, or (2) has been convicted of a criminal offense related to the provision of health care items or services and has not been reinstated in the Federal health care programs after a period of exclusion, suspension, debarment or ineligibility. Ineligibility may be verified by checking: http://exclusions.oig.hhs.gov/.

b. California Department of Health Care Services

Contractor providing state funded health services may not employ any persons deemed an Ineligible Person by the California Department of Health Care Services (DHCS) in the provision of services for the County through this Agreement. Any employee(s) of Contractor determined to be an Ineligible Person will be removed from responsibility for, or involvement with County clients or operations. An “Ineligible Person” is an individual who has been (1) convicted of a crime involving fraud or abuse of the Medi-Cal program, or (2) suspended from the federal Medicare program for any reason. Ineligibility may be verified by checking:

Once there, scroll down to the bottom of the page and click on Medi-Cal Suspended and Ineligible Provider List (Excel format). The list is in Alphabetical order. Search by the individual’s last name.

6. Compliance Plan and Code of Conduct

Contractor will annually read and be knowledgeable of the compliance principles contained in the BHRS Compliance Plan and Code of Conduct located at http://smchealth.org/bhrs-documents. In addition, Contractor will assure that Contractor’s workforce is aware of compliance mandates and informed of the existence and use of the BHRS Compliance Improvement Hotline (650) 573-2695.

Contractor is required to conduct, complete and maintain record of annual compliance training by all staff serving or accessing PHI of BHRS clients. Contractor may utilize BHRS Confidentiality trainings located at http://smchealth.org/bhrs/providers/ontrain.

7. Fingerprint Compliance

Contractor certifies that its employees, trainees, and/or its subcontractors, assignees, volunteers, and any other persons who provide services under this agreement, who have direct contact with any client will be fingerprinted in order to determine whether they have a criminal history which would compromise the safety of individuals with whom the Contractor’s employees, trainees and/or its subcontractors, assignees, or volunteers have contact. Contractor shall have a screening process in place to ensure that employees who have positive fingerprints shall:

1. Adhere to CCR Title 9 Section 13060 (Code of Conduct) when providing services to individuals with whom they have contact as a part of their employment with the contractor; OR
2. Obtain a waiver from Community Care Licensing allowing the employee to provide services to individuals with whom they have contact as a part of their employment with the contractor.

D. Cultural Competency

Implementations of these guidelines are based on the National Culturally and Linguistically Accessible Services (CLAS) Standards issued by the Department of Health and Human Services. For more information about these standards, please contact the Health Equity Initiatives Manager (HEIM) at 650-573-2714 or jafrcia@smcgov.org.
1. Contractor will submit an annual cultural competence plan that details on-going and future efforts to address the diverse needs of clients, families and the workforce. This plan will be submitted to the BHRS Analyst/Program Manager and the Health Equity Initiatives Manager (HEIM) by September of the fiscal year.

The annual cultural competence plan will include, but is not limited to the following:

   a. Implementation of policies and practices that are related to promoting diversity and cultural competence such as ongoing organizational assessments on disparities and needs, client’s rights to receive language assistance.

   b. Contractor forum for discussing relevant and appropriate cultural competence-related issues (such as a cultural competence committee, grievance, or conflict resolution committee).

   c. Ongoing collection of client cultural demographic information, including race, ethnicity, primary language, gender and sexual orientation in health records to improve service provision and help in planning and implementing CLAS standards.

   d. Staffing objectives that reflect the cultural and linguistic diversity of the clients. (Contractor will recruit, hire and retain clinical staff members who can provide services in a culturally and linguistically appropriate manner).

   e. Staff training plan related to cultural competency. Contractor will ensure that all program staff receive at least eight (8) hours of external training per year (i.e. sponsored by BHRS or other agencies) on how to provide culturally and linguistically appropriate services including the CLAS and use of interpreters.

2. Contractor will actively participate in at least one cultural competence effort within BHRS and/or to send a representative to attend the Cultural Competence Council (CCC) for the term of the Agreement. Participation in the CCC allows for the dissemination of CLAS as well as ongoing collaborations with diverse stakeholders. Contractor shall submit to BHRS ODE by March 31st, a list of staff who have participated in these efforts. For more information about the Cultural Competence Council (CCC), and other cultural competence efforts within BHRS, contact HEIM.

3. Contractor will establish the appropriate infrastructure to provide services in County identified threshold languages. Currently the threshold languages are: Spanish, Tagalog and Chinese (Mandarin and Cantonese). If contractor is unable to provide services in those
languages, the contractor is expected to contact Access Call Center or their BHRS Analyst/Program Manager for consultation. If additional language resources are needed, please contact HEIM.

4. Contractor will translate relevant and appropriate behavioral health-related materials (such as forms, signage, etc.) in County identified threshold languages in a culturally and linguistically appropriate manner. BHRS strongly encourages its contractors to use BHRS-sponsored forms in an effort to create uniformity within the system of care. Contractor shall submit to HEIM by March 31\textsuperscript{st}, copies of Contractor’s health-related materials in English and as translated.

5. Should Contractor be unable to comply with the cultural competence requirements, Contractor will meet with the BHRS Analyst/Program Manager and HEIM (jafrica@smcgov.org) to plan for appropriate technical assistance.

I. Payment

1. Maximum Obligation

The maximum amount that County shall be obligated to pay for all services provided under this Agreement shall not exceed the amount stated in Paragraph 3 of this Agreement. Furthermore, County shall not pay or be obligated to pay more than the amounts listed below for each component of service required under this Agreement.

In any event, the maximum amount county shall be obligated to pay for all services rendered under this contract shall not exceed DOLLARS ($\_
\_).

2. Rates

*Subject to specific rates of services as agreed upon with provider and itemized per year of contract term.*

J. Funding is contingent upon availability of funds for AOD prevention and upon Contractor’s satisfactory progress on the contracted service deliverables as described in the approved Work Plan.

1. Contractor will provide the deliverables described in the approved Work Plan in the Major Activities column, and by the date listed in the Completion Date column.
2. Contractor will review the Major Activities/deliverables completed in the Work Plan with the BHRS AOD Analyst on a quarterly basis. Any incomplete Major Activities may result in a corrective action plan, or may result in the delay or withholding of future payments.

3. If it is determined that the Contractor has not met the Major Activities deliverables by the required Completion Dates, County may issue a corrective action plan for unmet deliverables. Failure to adhere to the corrective action plan may result in the delay or withholding of future payments, or Contractor reimbursing the County for the contract value of any and all unmet Major Activity deliverables.

K. Contractor will be responsible for all expenses incurred during the performance of services rendered under this Agreement.

L. Modifications to the allocations in Paragraph A of this Exhibit B may be approved by the Chief of the Health System or designee, subject to the maximum amount set forth in Paragraph 3 of this Agreement.

M. The Chief of the Health System or designee is authorized to execute contract amendments which modify the County's maximum fiscal obligation by no more than $25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions. **BOARD LEVEL ONLY**

N. In the event that funds provided under this Agreement are expended prior to the end of the contract period, Contractor shall provide ongoing services under the terms of this Agreement through the end of the contract period without further payment from County.

O. In the event this Agreement is terminated prior to June 30, XXXX, Contractor shall be paid on a prorated basis for only that portion of the contract term during which Contractor provided services pursuant to this Agreement. Such billing shall be subject to the approval of the Chief of the Health System or designee.

P. Monthly Invoice and Payment

Contractor shall invoice the County on or before the tenth (10th) working day of each month prior to the service month. Payment by County to Contractor shall be monthly. Invoices that are received after the tenth (10th) working day of the month are considered to be
late submissions and may be subject to a delay in payment. County reserves the right to deny payment of invoices if Contractor does not meet contract deliverables including CalOMS Pv data submission requirements. AOD ONLY

Invoices and reports are to be sent to:

AOD:
County of San Mateo
Behavioral Health and Recovery Services
BHRS – AOD Program Analyst
310 Harbor Blvd., Bldg. E
Belmont, CA 94002

ALL OTHER CONTRACTS:
County of San Mateo
Behavioral Health and Recovery Services
Attn: Contracts Unit
2000 Alameda de las Pulgas, Suite 280
San Mateo, CA 94403

Q. County anticipates revenues from various sources to be used to fund services provided by Contractor through this Agreement. Should actual revenues be less than the amounts anticipated for any period of this Agreement, the maximum payment obligation and/or payment obligations for specific services may be reduced at the discretion of the Chief of the Health System or designee.

R. County May Withhold

Contractor shall provide all pertinent documentation requested by County. The County may withhold payment for any and all services for which the required documentation is not provided, or if the documentation provided does not meet professional standards as determined by the Quality Improvement Manager of San Mateo County BHRS. Contractor shall meet at least quarterly with the BHRS AOD Analyst, to review the Work Plan, documentation, and billing reports and to take appropriate corrective action, as needed, to resolve any discrepancies.

S. Inadequate Performance
If County or Contractor finds that performance is inadequate, at the County’s discretion, a meeting may be called to discuss the causes for the performance problem, to review documentation, billing and/or other reports, and to take appropriate corrective action, as needed, to resolve any identified discrepancies. This Agreement may be renegotiated, allowed to continue to end of term, or terminated pursuant to Paragraph 5
of this Agreement. Any unspent monies due to performance failure may reduce the following year's agreement, if any.

T. Claims Certification and Program Integrity

Anytime Contractor submits a claim to the County for reimbursement for services provided under Exhibit A of this Agreement, Contractor shall certify by signature that the claim is true and accurate by stating the claim is submitted under the penalty of perjury under the laws of the State of California.

The claim must include the following language and signature line at the bottom of the form(s) and/or cover letter used to report the claim.

“Under the penalty of perjury under the laws of the State of California, I hereby certify that this claim for services complies with all terms and conditions referenced in the Agreement with San Mateo County. I understand that payment for these services may be from Federal and/or State funds, and that any falsification, or concealment of a material fact may be prosecuted under Federal and/or State laws.

Executed at ________________ California, on __________, 20__

Signed ____________________  Title ____________________

Agency ____________________”
ENCLOSURE 3

NOTICE TO CONTRACTOR: LIVING WAGE ORDINANCE

On November 1, 2016, the Board of Supervisors of the County of San Mateo adopted an Ordinance establishing a five-year living wage pilot program for service contracts entered into by the County. All contractors and subcontractors providing services under a County contract are subject to the Living Wage Ordinance (LWO). All Full-time, part-time, temporary, and permanent employees are covered under the LWO. Contracts entered into prior to January 1, 2017, are not subject to LWO. Compliance with the LWO will be voluntary for new contracts entered into between January 1, 2017, and March 31, 2017, inclusive. Contracts entered into on or after April 1, 2017, must comply with the LWO.

Enforcement of the LWO will be accomplished through oversight by the County, which retains the right to conduct random audits; through employee grievance rights; and through the legal process, if necessary. The County will set a single point of contact for employees to report LWO non-compliance by employers.

The purpose of these requirements contributes to the Shared Vision 2025 outcomes of a Prosperous and Livable Community by setting living wage rates for County service contracts. All efforts made to comply with these requirements are greatly appreciated.

Further details on all aspects of the LWO are included in the attached LWO.

Sincerely,

Behavioral Health & Recovery Services Contracting Department
ORDINANCE NO.  

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO  
STATE OF CALIFORNIA  

* * * * * *

ORDINANCE ADDING CHAPTER 2.88 OF TITLE 2 OF THE SAN MATEO COUNTY ORDINANCE CODE ENACTING A LIVING WAGE ORDINANCE PILOT PROGRAM

The Board of Supervisors of the County of San Mateo, State of California, ORDAINS as follows:

SECTION 1. Chapter 2.88, “Living Wage Ordinance Pilot Program,” consisting of Sections 2.88.010 through 2.88.090 is hereby added to Title 2 of the San Mateo County Ordinance Code and shall read as follows:

2.88.010 Findings and purpose
The Board of Supervisors finds and determines:
(a) The current Federal minimum wage is seven dollars and twenty-five cents ($7.25) per hour, and the California minimum wage is ten dollars ($10.00) per hour;
(b) The San Francisco Bay Area, including San Mateo County, has a higher relative cost of living than reflected in these national and state minimum wage standards;
(c) San Mateo County awards contracts to employers to provide services to the public and the County government;
(d) The use of San Mateo County funds to promote a living wage will improve the quality of services to the County and the public by ensuring contractors have access to qualified employees and are able to retain qualified employees, and it will improve the quality of life for residents of the County and employees of County contractors;
(e) A policy requiring payment of a living wage is consistent with other San Mateo County programs designed to meet the employment and economic development needs of lower-income workers;
(f) This Board does, accordingly, find and declare a need for the Living Wage ordinance to determine the effects of a living wage requirement for contracts issued by San Mateo County.
2.88.020 Definitions

(a) “Contract Awarding Authority” means the Board of Supervisors or the head of the department or agency authorized by the Board of Supervisors to enter into contracts on behalf of the County.

(b) “Contractor” means a party that enters into a Covered Contract with the County. Contractor does not mean:
   1. Government entities, including cities, counties, and state agencies.

(c) “County” means the County of San Mateo.

(d) “Covered Contract” means a legal agreement between the County and a Contractor for the provision of Services entered into on or after April 1, 2017.
   1. Where one entity has multiple contracts with the County, only those contracts that are Covered Contracts are subject to this chapter.
   2. Legal agreements for the exclusive use of real property owned by the County, including, without limitation, any lease, concession, franchise, or easement agreement, are not Covered Contracts.

(e) “Covered Contract Amendment” means the amendment of a contract on or after January 1, 2017, that:
   1. Voluntarily subjects the contract to the requirements of this Chapter;
   2. Increases the contract price more than $25,000; or
   3. Extends the contract term.

Covered Contract Amendments are subject to the requirements of this Chapter.

(f) “Covered Employee” means any employee permanently or temporarily employed by a Contractor or Subcontractor to provide Services under a Covered Contract. Covered Employee does not mean:
   1. Any person providing services to earn academic credit;
   2. Any person providing uncompensated volunteer services;
   3. Any person working toward state licensure or professional accreditation sanctioned by a public entity or a recognized licensure agency;
   4. Any person working as an election day worker;
   5. Any disabled person covered by a current sub-minimum wage certificate issued to the Contractor or Subcontractor by the United States Department of Labor, or any person who would be covered by such certificate but for the fact the Contractor or Subcontractor is paying a wage equal to or higher than the minimum wage;
6. Any person employed to provide In-Home Supportive Services;
7. The County Manager’s Office shall have discretion to exclude certain additional categories of employees from the definition of Covered Employee when in the best interest of the County to do so.

(g) “CPI-U” means the consumer price index for urban consumers for the San Francisco-Oakland-San Jose metropolitan statistical area, as determined by the United States Department of Labor, Bureau of Labor Statistics.

(h) “Enhancement” means a payment from the County to eligible Nonprofit Organizations that amend existing contracts to comply with the Living Wage Ordinance. An Enhancement shall be a percentage of a Covered Contractor’s total contract price, as specified by this Chapter, and shall be paid annually until the contract ends or the not-to-exceed amount is amended.

(i) “Living Wage” means the wage rate specified by this chapter.

(j) “Nonprofit Organization” refers to a nonprofit corporation, duly organized, validly existing, and in good standing under the laws of the jurisdiction of its incorporation and (if a foreign corporation) in good standing under the laws of the State of California, which corporation has established and maintains a valid nonprofit status under Section 501(c)(3) of the United States Internal Revenue Code of 1986, as amended, and all rules and regulations promulgated under such Section.

(k) “Reserve” means funds maintained by the County to pay for approved Enhancement appeals.

(l) “Services” mean any professional, technical, or non-technical services specified in a legal agreement with the County. Services do not include the provision of goods, products, information technology programs and systems, chattels, or real estate.

(m) “Sole Source” means only one entity has been identified as capable of providing and willing to provide the services sought by the County.

(n) “Subcontractor” means a party, other than an Employee, that agrees to assist a Contractor in providing Services under a Covered Contract.

(o) “Wage” means a Covered Employee’s hourly wage or hourly wage equivalent. For a full-time employee, hourly wage equivalent is determined by dividing two weeks of salary by eighty (80).

2.88.030 Covered Contract Requirements and Certification
Every Covered Contract or Covered Contract Amendment shall provide as follows:
(a) Contractors and Subcontractors providing Services to the County shall pay Covered Employees no less than the Living Wage.

(b) Failure of a Contractor or Subcontractor to comply with the foregoing requirement shall constitute a material breach of the terms of the Covered Contract.

(c) If the Contractor or Subcontractor fails to cure such breach within thirty (30) days after receiving written notice from the County, the County shall have the right to pursue any rights or remedies available under the terms of the Covered Contract or under applicable law.

(d) Contractor shall include a certification in the Covered Contract or Covered Contract Amendment stating Contractor and all of its Subcontractors are and will remain in full compliance with the requirements of the Living Wage ordinance. The certification shall be in substantially the following language:

As required by Chapter 2.88 of the San Mateo County Ordinance Code, Contractor certifies all contractor(s) and subcontractor(s) obligated under this contract shall fully comply with the provisions of the County of San Mateo Living Wage Ordinance (“LWO”), including, but not limited to, paying all Covered Employees the current Living Wage and providing notice to all Covered Employees and Subcontractors as required under the Program.

(e) During the term of a Covered Contract, the Contractor or Subcontractor shall maintain documentation demonstrating every Covered Employee is being paid the Living Wage while providing Services pursuant to the Covered Contract. Such documentation must be retained for at least two (2) years following completion or termination of the Covered Contract. County representatives shall be permitted to review and make copies of such documentation at all reasonable times during performance or following completion or termination of the Covered Contract.

(f) The County may conduct audits of Contractors and Subcontractors to ensure compliance with this Ordinance. For purposes of this Ordinance, audits shall be:

1. Noticed in advance in writing and limited in scope to ascertain whether Covered Employees are paid the required Living Wage;
2. Accomplished by examination of pertinent records within a reasonable period of time after such written notice; and
3. Limited to one audit per Contractor or Subcontractor every year for the duration of a Covered Contract.

(g) Contractor shall provide the County access to pertinent records after receiving a written request to do so and being provided at least five (5) business days to respond.
(h) Contractor shall promptly notify the Contract Awarding Authority of any Subcontractors performing Services and shall certify to the Contract Awarding Authority that Subcontractors have been notified of obligations under this chapter.

(i) Contractor shall keep itself informed of the current Living Wage and must provide written notice to Covered Employees of the current Living Wage Rate. The notice shall specify the Living Wage and state that Covered Employees have grievance rights if they believe a Contractor or Subcontractor is failing to comply with the Living Wage Ordinance. Contractors and Subcontractors must provide such notice in writing to all Covered Employees, in all languages necessary to reasonably ensure all Covered Employees receive effective written notice pursuant to Section 2.88.030. A copy of such notice must be submitted to the Contract Awarding Authority in the manner directed by the Contract Awarding Authority.

(j) Nothing in this section shall be construed to interfere with the authority of the County to investigate any report of an alleged breach of contract.

2.88.040 Living Wage Rate

The Living Wage shall be set and adjusted according to the following schedule.

<table>
<thead>
<tr>
<th>Effective Date</th>
<th>San Mateo County Living Wage</th>
</tr>
</thead>
<tbody>
<tr>
<td>January 1, 2017</td>
<td>$14.00</td>
</tr>
<tr>
<td>July 1, 2017</td>
<td>$15.00</td>
</tr>
<tr>
<td>January 1, 2018</td>
<td></td>
</tr>
<tr>
<td>July 1, 2018</td>
<td>$16.00</td>
</tr>
<tr>
<td>January 1, 2019</td>
<td></td>
</tr>
<tr>
<td>July 1, 2019</td>
<td>$17.00</td>
</tr>
<tr>
<td>January 1, 2020</td>
<td></td>
</tr>
<tr>
<td>July 1, 2020</td>
<td>+CPI-U</td>
</tr>
<tr>
<td>January 1, 2021</td>
<td></td>
</tr>
<tr>
<td>July 1, 2021</td>
<td>+CPI-U</td>
</tr>
</tbody>
</table>

(a) After a wage of seventeen dollars ($17.00) per hour is reached, the Living Wage shall increase annually at the same rate as the CPI-U for San Francisco-Oakland-San Jose then in effect.

(b) A change in Living Wage based on CPI-U shall not be negative and shall not exceed three-and-one-half percent (3.5%).
2.88.050 Exclusions and Exemptions from Covered Contracts

(a) The term Covered Contract shall exclude:

1. Contracts for “public works” as defined under California Labor Code Sections 1720 and 1720.2 and subject to the payment of prevailing wages under the California Labor Code.
2. Any agreement in which the County serves only as a fiscal agent and the contract is a 100% pass-through of state or federal funds.

(b) The Contract Awarding Authority may exempt from the requirements of this Chapter 2.88, an agreement that would otherwise be a Covered Contract, when it is in the best interest of the County to do so, including for the following reasons:

1. Upon review and approval of an exemption request by the Contractor or Subcontractor. Exemption requests are to be submitted by the Contractor or Subcontractor to the Contract Awarding Authority;
2. A contract amendment or award of a contract is necessary to respond to an emergency;
3. The Contractor is a Sole Source;
4. No contractors willing or able to comply with the Living Wage Ordinance are capable of providing services that respond to the County’s requirements;
5. Compliance with the Living Wage Ordinance would be inconsistent with the terms of a grant, subvention, or agreement with a public agency; or
6. The County is purchasing services through a cooperative or joint purchasing agreement.

2.88.060 Employee Remedies

(a) This chapter shall not be construed to limit a Covered Employee’s rights to bring any legal action for violation of the Covered Employee’s rights under this chapter or any other applicable law. A Covered Employee may bring an action against a Contractor or Subcontractor in the courts of the State of California for damages caused by a Contractor’s or Subcontractor’s violation of this chapter. The Court shall award reasonable attorneys’ fees and costs to an employee who prevails in any such action.

(b) This chapter does not authorize an award of costs, expenses, or attorney’s fees against the County.

(c) This chapter does not confer any rights upon any party other than the Board of Supervisors or its designees to bring an action seeking the cancellation or suspension of a County contract.
(d) Covered Employee Complaint Process: In addition to judicial remedies available to Covered Employees, individuals may submit a complaint regarding alleged violations of the Living Wage Ordinance by submitting a completed complaint form, including copies of all documents supporting the allegation, to the Purchasing and Procurement Division of the County Human Resources Department. The County shall provide complaint forms in English and Spanish.

2.88.070 Employer Retaliation Prohibited

Contractors and Subcontractors shall not discharge, reduce compensation to, or otherwise retaliate against any employee for:

(a) Complaining to the County with regard to the Contractor’s or Subcontractor’s compliance or anticipated compliance with this Chapter;

(b) Opposing any practice proscribed by this Chapter;

(c) Participating in proceedings related to this Chapter; or

(d) Seeking to assert or enforce any rights under this Chapter by lawful means.

2.88.080 Termination, Suspension, or Extension of the Living Wage Ordinance

(a) The Living Wage Ordinance shall expire on December 31, 2021.

(b) The Board of Supervisors may extend or permanently enact the Living Wage Ordinance after conducting a duly-noticed public hearing.

(c) The Board of Supervisors may suspend the Living Wage Ordinance if it determines it is in the best interests of the County for reasons including, but not limited to, suspension by the State of California of the statewide minimum wage phase-in process.

2.88.090 Powers and duties of the County Manager

The County Manager’s Office shall have the authority to:

(a) Adopt policies and procedures to effectively implement this Chapter;

(b) Determine and recommend to the Board of Supervisors for final decision the imposition of appropriate sanctions for violation of this Chapter including but not limited to:
   1. Disqualification of the Contractors or Subcontractors from bidding on or being awarded a County contract for a period of up to five (5) years;
   2. Contractual and civil remedies, including but not limited to termination of contract.

(c) Allow for remedial action after a finding of noncompliance, as specified by rule; and

(d) Perform such other duties as may be required or necessary to implement the purposes of this chapter.
SECTION 2. SEVERABILITY. If any provision(s) of this ordinance is declared invalid by a court of competent jurisdiction, it is the intent of the Board of Supervisors that such invalid provision(s) be severed from the remaining provisions of the ordinance and that those remaining provisions continue in effect.

SECTION 3. EFFECTIVE DATE. This Ordinance shall be effective on January 1, 2017.
ENCLOSURE 4
Attachment H
Health Insurance Portability and Accountability Act (HIPAA)
Business Associate Requirements

DEFINITIONS

Terms used, but not otherwise defined, in this Schedule shall have the same meaning as those terms are defined in 45 Code of Federal Regulations section 160.103 164.304 and 164.501. (All regulatory references in this Schedule are to Title 45 of the Code of Federal Regulations unless otherwise specified.)

a. **Designated Record Set.** "Designated Record Set" shall have the same meaning as the term "designated record set" in Section 164.501.
b. **Electronic Protected Health Information.** "Electronic Protected Health Information" ("EPHI") means individually identifiable health information that is transmitted or maintained in electronic media, limited to the information created, received, maintained or transmitted by Business Associate from or on behalf of Covered Entity.
c. **Individual.** "Individual" shall have the same meaning as the term "individual" in Section 164.501 and shall include a person who qualifies as a personal representative in accordance with Section 164.502(g).
d. **Privacy Rule.** "Privacy Rule" shall mean the Standards for Privacy of Individually Identifiable Health Information at 45 Code of Federal Regulations Part 160 and Part 164, Subparts A and E.
e. **Protected Health Information.** "Protected Health Information" shall have the same meaning as the term "protected health information" in Section 164.501 and is limited to the information created or received by Contractor from or on behalf of County.
f. **Required By Law.** "Required by law" shall have the same meaning as the term "required by law" in Section 164.501.
g. **Secretary.** "Secretary" shall mean the Secretary of the United States Department of Health and Human Services or his or her designee.
h. **Security Incident.** "Security Incident" shall mean the attempted or successful unauthorized access, use, disclosure, modification, or destruction of information or interference with systems operations in an information system, but does not include minor incidents that occur on a daily basis, such as scans, "pings", or unsuccessful random attempts to penetrate computer networks or servers maintained by Business Associate.
i. **Security Rule.** "Security Rule" shall mean the Standards for the Protection of Electronic Protected Health Information at 45 CFR Part 160 and Part 164, Subparts A and C.

OBLIGATIONS AND ACTIVITIES OF CONTRACTOR

a. Contractor agrees to not use or further disclose Protected Health Information other than as permitted or required by the Agreement or as required by law.
b. Contractor agrees to use appropriate safeguards to prevent the use or disclosure of the Protected Health Information other than as provided for by this Agreement.

c. Contractor agrees to mitigate, to the extent practicable, any harmful effect that is known to Contractor of a use or disclosure of Protected Health Information by Contractor in violation of the requirements of this Agreement.

d. Contractor agrees to report to County any use or disclosure of the Protected Health Information not provided for by this Agreement.

e. Contractor agrees to ensure that any agent, including a subcontractor, to whom it provides Protected Health Information received from, or created or received by Contractor on behalf of County, agrees to the same restrictions and conditions that apply through this Agreement to Contractor with respect to such information.

f. If Contractor has protected health information in a designated record set, Contractor agrees to provide access, at the request of County, and in the time and manner designated by County, to Protected Health Information in a Designated Record Set, to County or, as directed by County, to an Individual in order to meet the requirements under Section 164.524.

g. If Contractor has protected health information in a designated record set, Contractor agrees to make any amendment(s) to Protected Health Information in a Designated Record Set that the County directs or agrees to make pursuant to Section 164.526 at the request of County or an Individual, and in the time and manner designed by County.

h. Contractor agrees to make internal practices, books, and records relating to the use and disclosure of Protected Health Information received from, or created or received by Contractor on behalf of County available to the County, or at the request of the County to the Secretary, in a time and manner designated by the County or the Secretary, for purposes of the Secretary determining County's compliance with the Privacy Rule.

i. Contractor agrees to document such disclosures of Protected Health Information and information related to such disclosures as would be required for County to respond to a request by an Individual for an accounting of disclosures of Protected Health Information in accordance with Section 164.528.

j. Contractor agrees to provide to County or an Individual in the time and manner designated by County, information collected in accordance with Section (i) of this Schedule, to permit County to respond to a request by an Individual for an accounting of disclosures of Protected Health Information in accordance with Section 164.528.

k. Contractor shall implement administrative, physical, and technical safeguards that reasonably and appropriately protect the confidentiality, integrity, and availability of EPHI that Contractor creates, receives, maintains, or transmits on behalf of County.

l. Contractor shall conform to generally accepted system security principles and the requirements of the final HIPAA rule pertaining to the security of health information.

m. Contractor shall ensure that any agent to whom it provides EPHI, including a subcontractor, agrees to implement reasonable and appropriate safeguards to protect such EPHI.

n. Contractor shall report to County any Security Incident within 5 business days of becoming aware of such incident.

o. Contractor shall makes its policies, procedures, and documentation relating to the security and privacy of protected health information, including EPHI, available to the Secretary of the U.S. Department of Health and Human Services and, at County's
request, to the County for purposes of the Secretary determining County's compliance with the HIPAA privacy and security regulations.

PERMITTED USES AND DISCLOSURES BY CONTRACTOR

Except as otherwise limited in this Schedule, Contractor may use or disclose Protected Health Information to perform functions, activities, or services for, or on behalf of, County as specified in the Agreement; provided that such use or disclosure would not violate the Privacy Rule if done by County.

OBLIGATIONS OF COUNTY

a. County shall provide Contractor with the notice of privacy practices that County produces in accordance with Section 164.520, as well as any changes to such notice.

b. County shall provide Contractor with any changes in, or revocation of, permission by Individual to use or disclose Protected Health Information, if such changes affect Contractor's permitted or required uses and disclosures.

c. County shall notify Contractor of any restriction to the use or disclosure of Protected Health Information that County has agreed to in accordance with Section 164.522.

PERMISSABLE REQUESTS BY COUNTY

County shall not request Contractor to use or disclose Protected Health Information in any manner that would not be permissible under the Privacy Rule if done by County, unless the Contractor will use or disclose Protected Health Information for, and if the Agreement provides for, data aggregation or management and administrative activities of Contractor.

DUTIES UPON TERMINATION OF AGREEMENT

a. Upon termination of the Agreement, for any reason, Contractor shall return or destroy all Protected Health Information received from County, or created or received by Contractor on behalf of County. This provision shall apply to Protected Health Information that is in the possession of subcontractors or agents of Contractor. Contractor shall retain no copies of the Protected Health Information.

b. In the event that Contractor determines that returning or destroying Protected Health Information is infeasible, Contractor shall provide to County notification of the conditions that make return or destruction infeasible. Upon mutual agreement of the Parties that return or destruction of Protected Health Information is infeasible, Contractor shall extend the protections of the Agreement to such Protected Health Information and limit further uses and disclosures of such Protected Health Information to those purposes that make the return or destruction infeasible, for so long as Contractor maintains such Protection Health Information.

MISCELLANEOUS
a. Regulatory References. A reference in this Schedule to a section in the Privacy Rule means the section as in effect or as amended, and for which compliance is required.
b. Amendment. The Parties agree to take such action as is necessary to amend this Schedule from time to time as is necessary for County to comply with the requirements of the Privacy Rule and the Health Insurance Portability and Accountability Act, Public Law 104-191.
c. Survival. The respective rights and obligations of Contractor under this Schedule shall survive the termination of the Agreement.
d. Interpretation. Any ambiguity in this Schedule shall be resolved in favor of a meaning that permits County to comply with the Privacy Rule.
e. Reservation of Right to Monitor Activities. County reserves the right to monitor the security policies and procedures of Contractor
FINGERPRINTING CERTIFICATION

Contractor hereby certifies that its employees, trainees, and/or its subcontractors, assignees, volunteers, and any other persons who provide services under this agreement, who have direct contact with any client will be fingerprinted in order to determine whether they have a criminal history which would compromise the safety of individuals with whom the Contractor’s employees, trainees and/or its subcontractors, assignees, or volunteers have contact. Additionally, Contractor’s employees, volunteers, consultants, agents, and any other persons who provide services under this Agreement and who has/will have supervisory or disciplinary power over a child (Penal Code Section 11105.3) (the “Applicant”) shall be fingerprinted in order to determine whether each such Applicant has a criminal history which would compromise the safety of children with whom each such Applicant has/will have contact.

Contractor’s employees, volunteers, consultants, agents, and any other persons who provide services under this Agreement will be fingerprinted and: (check a or b)

_____ a. do NOT exercise supervisory or disciplinary power over children (Penal 11105.3).

_____ b. do exercise supervisory or disciplinary power over children (Penal 11105.3).

Name of Contractor

________________________________________

Signature of Authorized Official

________________________________________

Name (please print)

________________________________________

Title (please print)

________________________________________

Date

Revised 10/5/2017 S.Reed
Enclosure 8. Chapters 2.84 and 2.85 of the Ordinance Code of San Mateo County

The following lists the text of Chapters 2.84 and 2.85 of the Ordinance Code of San Mateo County (as of March 2012), available on-line at http://library.municode.com/index.aspx?clientId=16029. Anyone responding to the Request for Proposals is provided is advised to check on-line for updates to the Ordinance Code. It is a contractor or responding party’s obligation to obtain the current version of these ordinances.

Chapter 2.84 - CONTRACTS-EQUAL BENEFITS

For the purposes of this chapter:

Sections:

2.84.010 - Definitions.

2.84.020 - Discrimination in the provision of benefits prohibited.

2.84.030 - Application of chapter.

2.84.040 - Powers and duties of the County Manager.

2.84.050 - Date of application.

2.84.010 - Definitions.

(a) "Contract" means a legal agreement between the County and a contractor for public works, consulting, or other services, or for purchase of supplies, material or equipment for which the consideration is in excess of $5,000.

(b) "Contractor" means a party who enters into a contract with the County.

(c) "Contract Awarding Authority" means the Board of Supervisors or the individual authorized by the Board of Supervisors to enter into contracts on behalf of the County.

(d) "Domestic partner" means any person who is registered as a domestic partner with the Secretary of State, State of California registry or the registry of the
state in which the employee is a resident.

(e) "Employee benefits" means the provision of any benefit other than pension and retirement benefits provided to spouses of employees or provided to an employee on account of the employee's having a spouse, including but not limited to bereavement leave; disability, life, and other types of insurance; family medical leave; health benefits; membership or membership discounts; moving expenses; vacation; travel benefits; and any other benefits given to employees, provided that it does not include benefits to the extent that the application of the requirements of this chapter to such benefits may be preempted by federal or state law.

(Ord. 4324, 08/15/06)

2.84.020 - Discrimination in the provision of benefits prohibited.

(a) No contractor on a County contract shall discriminate in the provision of employee benefits between an employee with a domestic partner and an employee with a spouse, subject to the following conditions:

1. In the event that the contractor's actual cost of providing a particular benefit for the domestic partner of an employee exceeds that of providing it for the spouse of an employee, or the contractor's actual cost of providing a particular benefit to the spouse of an employee exceeds that of providing it for the domestic partner of an employee, the contractor shall not be deemed to discriminate in the provision of employee benefits if the contractor conditions providing such benefit upon the employee's agreement to pay the excess costs.

2. The contractor shall not be deemed to discriminate in the provision of employee benefits if, despite taking reasonable measures to do so, the contractor is unable to extend a particular employee benefit to domestic partners, so long as the contractor provides the employee with a cash payment equal to the contractor's cost of providing the benefit to an employee's spouse.

(b) The Board of Supervisors may waive the requirements of this chapter when it determines that it is in the best interests of the County. The County Manager may waive the requirements of this chapter for contracts not needing the approval of the Board of Supervisors where waiver would be in the best interests of the County for such reasons as follows:
1. Award of a contract or amendment is necessary to respond to an emergency;

2. The contractor is a sole source;

3. No compliant contractors are capable of providing goods or services that respond to the County's requirements;

4. The requirements are inconsistent with a grant, subvention or agreement with a public agency;

5. The County is purchasing through a cooperative or joint purchasing agreement.

(c) Contractors should submit requests for waivers of the terms of this chapter to the Contract Awarding Authority for that contract, or in the case of contracts approved by the Board, the County Manager.

(e) No Contract Awarding Authority shall execute a contract with a contractor unless such contractor has agreed that the contractor will not discriminate in the provision of employee benefits as provided for in this chapter.

(Ord. 4324, 08/15/06)

2.84.030 - Application of chapter.

The requirements of this chapter shall only apply to those portions of a contractor's operations that occur: (a) within the County; (b) on real property outside of the County if the property is owned by the County or if the County has a right to occupy the property, and if the contractor's presence at that location is connected to a contract with the County; and (c) elsewhere in the United States where work related to a County contract is being performed. The requirements of this chapter shall not apply to subcontracts or subcontractors of any contract or contractor.

(Ord. 4324, 08/15/06)

2.84.040 - Powers and duties of the County Manager.

The County Manager's office shall have the authority to:
(a) Adopt rules and regulations, in accordance with this chapter and the Ordinance Code of the County of San Mateo, establishing standards and procedures for effectively carrying out this chapter;

(b) Receive notification from employees of contractors regarding violations of this chapter;

(c) Determine and recommend to the Board of Supervisors for final decision the imposition of appropriate sanctions for violation of this chapter by contractors including, but not limited to:

1. Disqualification of the contractor from bidding on or being awarded a County contract for a period of up to 5 years,

2. Contractual remedies, including, but not limited to termination of contract, and

3. Liquidated damages in the amount of $2,500;

(d) Examine contractors’ benefit programs covered by this chapter;

(e) Impose other appropriate contractual and civil remedies and sanctions for violations of this chapter;

(f) Allow for remedial action after a finding of noncompliance, as specified by rule;

(g) Perform such other duties as may be required or which are necessary to implement the purposes of this chapter.

(Ord. 4324, 08/15/06)

2.84.050 - Date of application.

The provisions of this chapter shall apply to any contract awarded or amended on or after July 1, 2001, provided that if the contractor is then signatory to a collective bargaining agreement, this chapter shall only apply to any contract with that contractor which is awarded or amended after the effective date of the next collective bargaining agreement.

(Ord. 4324, 08/15/06)


Chapter 2.85 - CONTRACTOR EMPLOYEE JURY SERVICE

Sections:

2.85.010 - Definitions.

2.85.020 - Contractor jury service policy.

2.85.030 - Powers and duties of the County Manager.

2.85.040 - Date of application.

2.85.010 - Definitions.

For the purposes of this chapter:

(a) "Contract" means a legal agreement between the County and a contractor for public works, consulting, or other services, or for purchase of supplies, material or equipment.

(b) "Contractor" means a party who enters into a contract with the County for which the contractor receives consideration of $100,000 or more.

(c) "Contract Authority" means the Board of Supervisors or the head of the department or agency presenting the proposed contract to the Board of Supervisors.

(d) "Employee" means any California resident who is a full-time employee of a contractor under the laws of California.

(e) "Full time" means 40 hours or more worked per week, or a lesser number of hours if: (1) the lesser number is a recognized industry standard as determined by the County Manager, or (2) the contractor has a long standing practice that defines the lesser number of hours as full time.

(Ord. 4324, 08/15/06)

2.85.020 - Contractor jury service policy.

(a) A contractor shall have and adhere to a written policy that provides that its employees shall receive from the contractor, on an annual basis, no less than five days of regular pay for actual jury service in San Mateo County. The policy may provide that employees deposit any fees received for such jury service with the contractor or that the
contractor deduct from the employees' regular pay the fees received for jury service.

5. The County is purchasing through a cooperative or joint purchasing agreement.

(b) T he time of seeking a contract, a contractor shall certify to the County that it has and adheres to a policy consistent with this chapter or will have and adhere to such a policy prior to award of the contract.

(d) Contractors should submit requests for waivers of the terms of this chapter to the Contract Authority or the County Manager.

(c) The Board of Supervisors may waive the requirements of this chapter when it determines that it is in the best interests of the County for such reasons as follows:

(e) The County Manager may reject a contractor's bid or proposal, or terminate a contract, if he determines that the contractor is in violation of the requirements of this chapter or was established, or is being used, for the purpose of evading the intent of this chapter.

1. Award of a contract or amendment is necessary to respond to an emergency;

(f) No contract shall be executed with a contractor unless such contractor is in compliance with this chapter.

2. The contractor is a sole source;

(Ord. 4324, 08/15/06)

3. No compliant contractors are capable of providing goods or services that respond to the County's requirements;

2.85.030 - Powers and duties of the County Manager.

4. The requirements are inconsistent with a grant, subvention or agreement with a public agency;

The County Manager's office shall have the authority to:

(a) Adopt rules and regulations, in accordance with this chapter and the Ordinance Code of the County of San
Mateo, establishing standards and procedures for effectively carrying out this chapter;

(e) Allow for remedial action after a finding of noncompliance;

(b) Receive notification from employees of contractors regarding violations of this chapter;

(f) Perform such other duties as may be required or which are necessary to implement the purposes of this chapter.

(c) Determine and recommend to the Board of Supervisors for final decision the imposition of appropriate sanctions for violation of this chapter by contractors including, but not limited to:

Ord. 4324, 08/15/06

2.85.040 - Date of application.

The provisions of this chapter shall apply to any contract awarded or amended on or after September 1, 2005, provided that if the contractor is then signatory to a collective bargaining agreement, this chapter shall only apply to any contract with that contractor which is awarded or amended after the effective date of the next collective bargaining agreement.

Ord. 4324, 08/15/06
Enclosure 10. Attachment I: Assurance of Compliance with Section 504 of the Rehabilitation Act of 1973, as Amended

Please review this document and state in proposal if you will comply with Section 504 requirements.

The undersigned (hereinafter called the "Contractor(s)") hereby agrees that it will comply with Section 504 of the Rehabilitation Act of 1973, as amended, all requirements imposed by the applicable DHHS regulation, and all guidelines and interpretations issued pursuant thereto.

The Contractor(s) gives/give this assurance in consideration of for the purpose of obtaining contracts after the date of this assurance. The Contractor(s) recognizes/recognize and agrees/agree that contracts will be extended in reliance on the representations and agreements made in this assurance. This assurance is binding on the Contractor(s), its successors, transferees, and assignees, and the person or persons whose signatures appear below are authorized to sign this assurance on behalf of the Contractor(s).

The Contractor(s): (Check a or b)

☐ a. Employs fewer than 15 persons.
☐ b. Employs 15 or more persons and, pursuant to section 84.7 (a) of the regulation (45 C.F.R. 84.7 (a), has designated the following person(s) to coordinate its efforts to comply with the DHHS regulation.

Name of 504 Person - Type or Print

Name of Contractor(s) - Type or Print

Street Address or P.O. Box

City, State, Zip Code

I certify that the above information is complete and correct to the best of my knowledge.

Signature

Title of Authorized Official

Date

*Exception: DHHS regulations state that:

"If a recipient with fewer than 15 employees finds that, after consultation with a disabled person seeking its services, there is no method of complying with (the facility accessibility regulations) other than making a significant alteration in its existing facilities, the recipient may, as an alternative, refer the handicapped person to other providers of those services that are accessible."