San Mateo County Behavioral Health and Recovery Services Community Health Promotion Unit Alcohol and Other Drug Prevention Scope of Work

Objective 1: By June 30, 2021, decrease retail and social access to alcohol by youth younger than 21 years old through a comprehensive community education and advocacy campaign that results in the implementation of at least 2 social media or jurisdictional policies in San Mateo County.

	Activity	Timeline	Responsible Party	Documentation
Α.	Community Education	7/4 0/20/40		
	1) Conduct literature review of successful alcohol community education	7/1-9/30/18	Project director	Journal articles
	campaigns implemented in other communities.	7//1/18-		reviewed
	2) Attend national, state, regional, and local conferences/trainings to learn	6/30/21	Project director	Event agendas
	evidence-based best practices for alcohol community education.	10/1-12/30/18		
	Review and adapt as needed template 1-hour community education		Project director	Presentation
	curriculum to educate community about alcohol.	10/1/18-		template
	Work with community partners to update education curricula.	2/28/19	Project director	Templates on file
	5) Train community partners to deliver education presentation.			
	6) Conduct outreach to at least 30 organizations/groups including but not	3/1-6/30/19	Project assistant	Training agenda
	limited to PTAs, Board of Education, neighborhood associations, youth	7/1/18-	AOD Contractors	Sign in sheets
	leadership groups, student body associations, Boys and Girls Club,	6/30/21		
	churches, community-based organizations, and YMCA to conduct	3/1-6/30/18		
	education presentation.			
	7) Conduct at least 24 community presentation per year. At least 4			
	presentations will be conducted in each region of San Mateo County.		AOD Contractors	Sign in sheets
В.	Coordination Activities – Social Media			
	1) Develop template presentation to highlight alcohol industry targeting of	7/1-9/1/18	Prevention	Presentation
	youth through media placement strategies. Presentation should include		Program Manager	templates
	data on current youth usage of different media platforms and industry			
	efforts to reach youth through different platforms.			
	2) Adapt existing presentation templates as needed throughout the	Ongoing	Program Manager	Presentation
	campaign.			templates
	3) Recruit participants for a social media advocacy workgroup.		Contractor	Member list

4)	During Year 1, hold monthly worksgroup meetings to review and	11/1/18-	Contractor	Meeting agenda,
рг	ovide feedback on workgroup products.	6/30/19		notes
5)	Develop strategic plan for the work of the coalition. Strategic plan	7/1/18-	Contractor	Strategic plan
sh	ould be reviewed annually.	9/30/18		Copy of poll
6)	Hold quarterly coalition meetings for Year 2 and 3.	Ongoing	Contractor	Meeting agendas,
7)	Conduct research to understand the structures and mechanisms for ad	9/1/18-	Contractor	notes
pl	acements and decision making for social media platforms.	8/31/19		
8)	Conduct conversations with community groups educate about the role	Ongoing	Contractor	Meeting notes
of	social media in educating youth about alcohol use.			
9)	Draft model social media policy around youth exposure to pro-tobacco	10/1/18-2/28-	Contractor	Policy
m	essages on social media platform.	19		
10	10) Meet with social media companies to explore options for protecting youth from pro-alcohol messaging on social media. 11) Garner support from additional partners to advocate with social media		Contractor	Meeting notes
yo				
11			Contractor	Meeting notes
СС	ompanies.			
12	2) Engage social media companies in protecting youth through education	1/1/19-	Contractor	Meeting notes
ar	nd advocacy efforts.	6/30/20		
С. М	erchant Education			
1)	Research existing merchant education strategies used in other	7/1-12/31/18	Prevention	Documents on
	communities.		Coordinator	file
2)	Develop and maintain a list of alcohol retailers in San Mateo County.	Ongoing	Project assistant	Merchant list
3)	Develop or adapt existing alcohol sting survey protocol to assess youth access rates to alcohol.	7/1-12/31/18	Project Director	Protocol
4)		1/1-9/30/18	Project Director	MOU with
ן ד	surveys in at least 3 communities.			agencies
5)		9/1/18-3/31/19	Project assistant	Education
6)	• • • • • • • • • • • • • • • • • • • •		Project Director	materials
0,	organizations, etc. to strategize best methods to conduct education of	1/1-6/30/18		Meeting notes
	retail staff members.			
7)		1/1-6/30/19	Project Director	Packet materials
,,	and public health perspectives on alcohol use, especially among youth.			
8)			Project assistant	MOU with
0,	sting surveys in order to assess effectiveness of merchant education	6/1-12/31/19		agencies
	campaign.			Presentation

D.	Policy Advocacy			
	1) Research policy advocacy initiatives implemented in states and local	7/1-ongoing	Project director	Materials
	jurisdictions to minimize the impact of alcohol.			reviewed
	2) As appropriate, participate in regional, statewide, and national groups	Ongoing	Project director	Meeting agenda
	on alcohol prevention policy to learn about best practices and share			
	lessons learned from local efforts.			
	3) Meet with at least local policymakers to educate about the impacts of	7/1/18-	Project director	Meeting agenda
	alcohol and to gauge interest in considering policy options.	6/30/18		
	Develop at least 5 alcohol prevention policy templates.	7/1-12/30/18	Project assistant	Templates
	5) As requested, provide policy templates to local policymakers.	9/1-ongoing	Project director	Communications
	6) Provide information and technical assistance as needed.	Ongoing	Project director	Communications
	7) Provide training to coalition members about policy advocacy strategies	9/1/18-	Project director	Training agenda
	to minimize the impact of alcohol.	6/30/21		
	8) Coordinate community input into local policy processes.	Ongoing	Project director	Presentation
				outline
Ε.	Evaluation			
	1) Review outcomes of most recent California Healthy Kids Survey (CHKS).	7/1-9/1/20	Project director	CHKS Report
	2) Identify evaluation consultant to provide training and analysis services.	7/1-9/1/20	Project director	Contract
	Adapt or create assessment tools as needed.	9/1-12/1/20	Eval consultant	Updated tools
	4) Analyze assessment data.			
		7/1-9/30/21	Program Manager	Survey report

Objective 2: By June 30, 2021, through a comprehensive community education campaign, decrease the percentage of adults in San Mateo County who report as current marijuana users by 20% from baseline of 20% to 16% as measured through a community opinion survey.

	Activity	Timeline	Responsible Party	Documentation
F.	Community Education			
	1) Conduct literature review of successful marijuana community education	7/1-9/30/18	Project director	Journal articles
	campaigns implemented in other communities.	7//1/18-		reviewed
	2) Attend national, state, regional, and local conferences/trainings to learn	6/30/21	Project director	Event agendas
	evidence-based best practices for marijuana community education.	10/1-12/30/18		
	3) Review and adapt as needed template 1-hour community education		Project director	Presentation
	curriculum to educate community about marijuana.	10/1/18-		template
	Work with community partners to update education curricula	2/28/19	Project director	Templates on file
	developed for priority communities (youth, Spanish-language, Pacific			
	Islander communities, etc.).	3/1-6/30/19		
	5) Train community partners to deliver education presentation.	7/1/18-	Project assistant	Training agenda
	5) Conduct at least 24 community presentation per year. At least 4	6/30/21	AOD Contractors	Sign in sheets
	presentations will be conducted in each region of San Mateo County.	3/1-6/30/18		
	6) Release RFP to award at least 3 organizations to conduct at least 100		Project Director	Contracts
	additional presentations per year throughout San Mateo County.			
G.	Coalition Building			
	1) Meet with at least 30 potential individuals/organizations to discuss	Ongoing	Prevention	List of contacts
	marijuana prevention needs in San Mateo County.		Program Manager	
	Individuals/organizations should represent diversity of San Mateo County			
	(region, race/ethnicity, age, treatment organizations, etc.) to gauge level			
	of interest to participate in countywide AOD prevention coalition.			
	2) Conduct a poll of interested parties to determine a time and place for	9/1-11/1/18	Project assistant	Copy of poll
	coalition meeting.			
	3) During Year 1, hold monthly coalition meetings to review data, develop	12/1/18-	Prevention	Meeting agendas
	mission statement, select leadership roles, and develop strategic plan.	11/30/19	Program Manager	
	Hold quarterly coalition meetings for Year 2 and 3.	1/1/20-6/30-21	Project Director	Meeting agendas
	5) Provide at least quarterly updates of program activities.	Ongoing	Project Director	Meeting agendas
	6) Solicit input into program activities from coalition membership.	Ongoing	Project Director	Meeting minutes

Н.	Media			
	1) Research media strategies used for marijuana education.	6/1-9/30/18	Project assistant	Media materials
	2) Attend conferences/events to understand lessons learned about media	Ongoing	Project Director	Event agenda
	education campaigns as appropriate.			
	3) Work with coalition members to develop messages to include in media	12/1/18-	Project assistant,	Messages
	campaign.	9/30/19	Media director	
	Identify contractor to provide media consultant services.	9/1-12/30/18	Media consultant	Funding
	5) Develop media education campaign with input from coalition members.	1/1-12/1/19	Media consultant	announcement
	Media should include print and broadcast media.			
	6) Implement media education campaign to complement community	1/1/20-	Media consultant	List of
	education messages. Insure media reaches different regional,	6/30/21		placements
	race/ethnicity, age groups in San Mateo County.			
١.	Provider Education			
	1) Conduct literature review about the health impacts of marijuana, review	7/1-12/30/18	Project assistant	Materials
	available data about the marijuana use rates and public opinions.			reviewed
	2) Conduct an assessment of clinical provider knowledge, attitudes and	7/1-9/30/18	Project director	Assessment tool
	prescribing practices related to marijuana.			
	3) Research curricula and strategies for educating clinical providers about	7/1-10/30/18	Project assistant	Curricula
	the health impact of marijuana.			reviewed
	4) Develop list of medical provider group in San Mateo County.		Project assistant	List of providers
	5) Meet with SMC Medical Association and the Hospital Consortium to	7/1-9/1/18	Project director	Meeting agenda
	strategize the best strategies to reach clinical providers.	7/1-12/30/18		
	6) If needed, develop provider education curriculum for marijuana		Project director	Curriculum
	education. Presentations should include recommendations for clinical	9/1/18-3/1/19		
	roles in community marijuana education.			
	7) Conduct provider education campaign to reach at least 500 clinical	1/1/19-	Project assistant	Presentation/
	providers throughout San Mateo County.	6/30/21		agenda
J.	Policy Advocacy	- 4.		
	1) Research policy advocacy initiatives implemented in states and local	7/1-ongoing	Project director	Materials
	jurisdictions to minimize the impact of marijuana.			reviewed
	2) As appropriate, participate in regional, statewide and national groups	Ongoing	Project director	Meeting agenda
	on marijuana prevention policy to learn about best practices and share			
	lessons learned from local efforts.			
	3) Meet with at least local policymakers to educate about the impacts of		Project director	Meeting agenda

	marijuana and to gauge interest in considering policy options.	7/1/18-		
	4) Develop at least 5 marijuana prevention policy templates.	6/30/18	Project assistant	Templates
	5) As requested, provide policy templates to local policymakers.	7/1-12/30/18	Project director	Communications
	Provide information and technical assistance as needed.	9/1-ongoing	Project director	Communications
	7) Provide training to coalition members about policy advocacy strategies	Ongoing	Project director	Training agenda
	to minimize the impact of marijuana.	9/1/18-		
		6/30/21		
К.	Evaluation			
	1) Review outcomes of 2016 Marijuana Community Opinion Survey results.	7/1-9/1/20	Project director	2016 Report
	2) Identify evaluation consultant to provide training and analysis services.	7/1-9/1/20	Project director	Contract
	3) Adapt survey tool as needed.	9/1-12/1/20	Eval consultant	Updated survey
	4) Develop paper and online/electronic versions of survey tool. Tool should	10/1/12/31/20	Eval consultant	Copies of survey
	track individual partner organization surveys collected.		Project director	
	5) Develop plan to conduct opinion surveys every 3-5 years depending on	7/1-9/30/20		Plan on file
	resources available.		Project director	
	6) Meet with San Mateo County social media coordinator to collaborate on	10/1-11/15/20		Meeting agenda
	the implementation of the community survey.		Project director	
	7) Identify community partners to conduct surveys.	9/1-12/31/20	Contractors	Contracts
	8) Implement survey over a 6-8 week period.	2/1-5/1/21	Contractors	Surveys
	9) Enter data from paper surveys onto online platform.	3/1-5/15/21	Media consultant	completed
	10) Analyze survey data.	5/15-6/15/21	AOD Staff	Survey report
	11) Review draft survey data and provide feedback.	6/1-6/15/21	Eval consultant	Meeting notes
	12) Develop survey report.	6/15-6/30/21	Prevention	Survey report
	13) Present survey results to Health System/BHRS leadership.	7/1-9/30/21	Program Manager	Presentation
	14) Present survey results to Coalition.	7/1-9/30/21		Presentation

Objective 3: By June 30. 2021, provide education to 100% of marijuana retailers in San Mateo County jurisdictions with marijuana dispensary ordinances as measured by attendance to education presentations.

	Activity	Timeline	Responsible Party	Documentation
Α.	Retail Education Campaign			
	1) Research curricula and strategies for retail education with special focus	7/1-10/1/18	Project director	Materials
	on education related to marijuana, tobacco, alcohol or related products.			reviewed
	 Develop template retail education curriculum for San Mateo County business. 	9/1-12/1/18	Project director	Curriculum
	3) Adapt curriculum in response to local ordinance implemented in specific jurisdictions.	Ongoing	Project assistant	Adapted curricula
	4) Develop list of retailers in each community implementing an ordinance allowing marijuana dispensaries.	Ongoing	Project assistant	List
	5) Conduct at least 5 meetings with Better Business Bureau, local business associations, or chambers of commerce to gauge the best strategies to educate retailers regarding marijuana.	Ongoing	Project assistant	Meeting agenda
	6) Research possible print media opportunities to reach retailers.	8/1-12/31/18	Project assistant	Materials
	7) Develop print ads aimed at retailers regarding marijuana.	9/1/18-1/31/19	Project assistant	Ads developed
	8) Place print media ads.	Ongoing	Project assistant	Ads placed
	9) Conduct at least 2 presentations in each jurisdiction which allow marijuana dispensaries.	Ongoing	Project assistant	Presentation
	10) Conduct periodic assessment of no-dispensary jurisdictions.	Ongoing	Project assistant	Assessment notes
В.	Law Enforcement			
	1) Compile lists of jurisdictions with marijuana dispensary ordinances.	Ongoing	Project assistant	List
	2) As appropriate, notify law enforcement agencies of potential violations to marijuana dispensary laws.	Ongoing	Project assistant	Communications
	3) Research protocol for youth access sting operations .	7/1-12/31/18	Project director	Protocols
	4) Meet police chief or designee for each jurisdictions with marijuana	1/15/19-	Project director	Meeting agenda
	dispensary ordinances to gauge interest in conducting youth access sting operations.	6/30/21		
	5) Provide presentations to police department staff regarding marijuana	Ongoing	Project assistant	Presentation

impacts and applicable laws.			
6) Provide training and technical assistance to police department as	Ongoing	Project assistant	TAT records
appropriate.			
7) Provide update to Coalition regarding law enforcement activities.	Ongoing	Project assistant	Meeting notes

Objective 4: By June 30, 2021, each jurisdiction in San Mateo County has at least 1 safe medication disposal site.

	Activity	Timeline	Responsible Party	Documentation	Price	Notes
Α.	Community Education					
	1) Conduct literature review of successful	7/1-9/30/18	Project	Journal articles	1) AOD only	
	prescription drug/opioid abuse and safe		Director	reviewed		
	medication disposal community education					
	campaigns implemented in other communities.	7//1/18-		Event agendas	2) \$500 to	
	Attend national, state, regional, and local	6/30/21	Project		attend, \$2,000	
	conferences/trainings to learn evidence-based		Director		to present	
	best practices for prescription drug/opioid	10/1-12/30/18		Presentation		
	abuse and safe medication disposal community			template	3) \$1,000	
	education.		Project			
	Create and adapt as needed a 1-hour	10/1/18-	Director	Templates on		
	community education presentation to educate	2/28/19		file	4) \$500	
	community about prescription drug/opioid	3/1-6/30/19				
	abuse and safe medication disposal.	7/1/18-	Project	Training agenda	5) AOD only	
	4) Work with community partners to update	6/30/21	Director	Sign-in sheets	6) \$2,000 for	
	education curricula developed for priority				outreach to 30	
	communities (youth, parents, Spanish-language,	3/1-6/30/18	Project		orgs	
	etc.).		Assistant AOD	Sign-in sheets		
	5) Train community partners to deliver		Contractors		7) \$500 per	
	education presentation.				presentation	
	6) Conduct outreach to at least 30					
	organizations/groups such as PTAs,		AOD			
	neighborhood associations, churches, and		Contractors			
	community-based organizations to receive					
	education presentation.					
	7) Conduct at least 24 community presentations					
	per year. At least 4 presentations will be					
	conducted in each region of San Mateo County.					

Β.	Coalition Building					
	1) Meet with at least 30 potential	Ongoing	Prevention	List of contacts	Please see	
	individuals/organizations to discuss prescription		Program		pricing in	
	drug/opioid abuse prevention needs in San		Manager		marijuana SOW	
	Mateo County. Individuals/organizations should					
	represent diversity of San Mateo County					
	(region, race/ethnicity, age, treatment					
	organizations, etc.) to gauge level of interest to	9/1-11/1/18		Copy of poll		
	participate in countywide AOD prevention		Project			
	coalition. This activity is applicable across all	11/1/18-	Assistant	Workgroup		
	AOD objectives.	6/30/19		membership		
	2) Conduct a poll of interested parties to	11/1/18-	Prevention	roster		
	determine a time and place for coalition	10/30/19	Program	Meeting		
	meeting.	12/1/18-	Manager	agendas		
	3) Form workgroups as needed to review data,	11/30/19	Prevention			
	develop mission statement and bylaws,	1/1-6/30/19	Program	Strategic plan		
	coalition branding, and provide guidance for	1/1/20-6/30-	Manager	Deal at the state		
	coalition structure.	21	Prevention	Packet materials		
	 During Year 1, hold monthly coalition 	Ongoing	Program	Meeting		
	meetings to review and provide feedback on	Ongoing	Manager	agendas		
	workgroup products.		Project	Meeting		
	5) Develop strategic plan for the work of the		Assistant	agendas		
	coalition. Strategic plan should be reviewed		Project	Meeting		
	annually.		Director	minutes		
	6) Develop a new member orientation packet		Project			
	and process		Director			
	7) Hold quarterly coalition meetings for Year 2		Project			
	and 3.		Director			
	8) Provide at least quarterly updates of program					
	activities.					
	9) Solicit input into program activities from					
	coalition membership.					

C.	Media				
	1) Research media strategies used for	6/1-9/30/18	Project	Media materials	1) \$5,000
	prescription drug/opioid abuse and safe		Assistant		
	medication disposal education.	Ongoing		Event agendas	2) \$500 to
	2) Attend conferences/events to understand		Project		attend, \$2,000
	lessons learned about media education	9/30/18-	Director	Funding	to present
	campaigns as appropriate.	12/30/18		announcement	3) AOD only
	 Identify contractor to provide media 	1/1/19-	Project	Media plan	
	consultant services.	6/30/19	Director		4) \$10,000
	4) Develop media education campaign with	1/1-ongoing	Media	List of	
	input from coalition members. Media can		Consultant	placements	5) \$50,000
	include print, social, online, out-of-home, and broadcast media.				
	proadcast media.		Media		
	() Implement modio advection compaign to		Consultant		
	5) Implement media education campaign to complement community education messages		Consultant		
	and existing Environmental Health/Health				
	System media messages. Ensure media reaches				
	different regional, race/ethnicity, and age				
	groups in San Mateo County.				
D.	Provider Education				
	1) Review locally available data about the	7/1-12/30/18	Project	Materials	1) AOD only
	prescription drug/opioid abuse rates and public	- / / /	Assistant	reviewed	
	opinions.	7/1-9/30/18		Assessment tool	2) \$20,000
	2) Conduct an assessment of clinical provider	7/4 40/20/40	Project		
	knowledge, attitudes, and prescribing practices	7/1-10/30/18	Director	Curricula	3) AOD only
	related to prescription drugs/opioids.	7/4 40/00/40		reviewed	
	3) Research curricula and strategies for	7/1-10/30/18	Project	List of providers	4) AOD only
	educating clinical providers about	1/1/19-	Assistant	Number of	5) AOD only
	overprescribing.	6/30/21		materials	
	4) Develop list of medical provider groups in San		Project	disseminated	
	Mateo County.		Assistant		

5) Conduct or collaborate on a provider education event/campaign to reach at least 500 clinical providers throughout San Mateo County. For example, distribute "TurnTheTideRx" Pocket Guide on prescribing opioids for chronic pain to providers and ask providers to take the "TurnTheTideRx" campaign pledge.		AOD Contractors			
 E. Policy Advocacy Create or obtain list and map of locations of safe medication disposal sites (kiosks) in San Mateo County. Identify jurisdictions that do not have a kiosk. 3) Meet with Environmental Health to discuss kiosk placement in jurisdictions that do not have a kiosk. Identify potential kiosk locations (such as pharmacies and police departments). Create educational packet for potential kiosk locations Conduct one-on-one educational meetings with potential kiosk locations to gauge interest in hosting a kiosk. 7) Connect interested locations with Environmental Health to discuss next steps for kiosk installation. 	7/1-8/1/18 7/1-8/1/18 8/1/18- 9/30/18 7/1-10/31/18 8/1-ongoing Ongoing Ongoing	Project Director Project Director Project Director Project Director AOD Contractors AOD Contractors and Project Director Project Director	List and map List of jurisdictions Meeting notes List of locations Meeting agenda Packet Meeting notes Copy of email or notes indicating date connection was made	1) AOD only 2) AOD only 3) AOD only 4) \$1,000 5) \$5,000 6) \$5,000 7) \$2,000	

F.	Evaluation				
	1) Review outcomes of most recent California	7/1-9/1/20	Project	CHKS Report	1) AOD only
	Healthy Kids Survey (CHKS).	7/1-9/1/20	Director	Contract	2) AOD only
	2) Identify evaluation consultant to provide	9/1-12/1/20	Project	Updated tools	3) AOD only
	training and analysis services.	10/1/12/31/20	Director	Copies of tools	4) AOD only
	3) Adapt or create assessment tools as needed.		Eval		
	4) Develop paper and online/electronic versions		Consultant		
	of assessment tools as appropriate. Tools	7/1-9/30/20	Eval	Plan on file	5) AOD only
	should track individual partner organization		Consultant		
	assessments conducted.	10/1-11/15/20		Meeting agenda	6) AOD only
	5) Develop plan to conduct assessments every				
	3-5 years depending on resources available.	9/1-12/31/20	Project	Contracts	7) AOD only
	Meet with San Mateo County social media	2/1-5/1/21	Director	Tools completed	8) AOD only
	coordinator to collaborate on the	5/15-6/15/21		Assessment	9) AOD only
	implementation of the community survey as	6/15-6/30/21	Project	report	10) AOD only
	appropriate.	7/1-9/30/21	Director	Survey report	11) AOD only
	Identify community partners to conduct			Presentation	
	assessments.	7/1-9/30/21	Project		12) AOD only
	8) Implement assessments within an		Director	Presentation	
	appropriate timeframe.		AOD		
	9) Analyze assessment data.		Contractors		
	10) Develop assessment report.		Eval		
	11) Present results to Health System/BHRS		Consultant		
	leadership.		Eval		
			Consultant		
	12) Present results to Coalition.		Prevention		
			Program		
			Manager		
			Prevention		
			Program		
			Manager		