## San Mateo County Behavioral Health and Recovery Services Community Health Promotion Unit Alcohol and Other Drug Prevention Scope of Work

Objective 1: By June 30, 2021, decrease retail and social access to alcohol by youth younger than 21 years old through a comprehensive community education and advocacy campaign that results in the implementation of at least 2 social media or jurisdictional policies in San Mateo County.

	Activity	Timeline	Responsible Party	Documentation
A.	Community Education			
	1) Conduct literature review of successful alcohol community education	7/1-9/30/18	Project director	Journal articles
	campaigns implemented in other communities.	7//1/18-		reviewed
	2) Attend national, state, regional, and local conferences/trainings to learn	6/30/21	Project director	Event agendas
	evidence-based best practices for alcohol community education.	10/1-12/30/18		
	3) Review and adapt as needed template 1-hour community education		Project director	Presentation
	curriculum to educate community about alcohol.	10/1/18-		template
	4) Work with community partners to update education curricula.	2/28/19	Project director	Templates on file
	5) Train community partners to deliver education presentation.			
	6) Conduct outreach to at least 30 organizations/groups including but not	3/1-6/30/19	Project assistant	Training agenda
	limited to PTAs, Board of Education, neighborhood associations, youth	7/1/18-	AOD Contractors	Sign in sheets
	leadership groups, student body associations, Boys and Girls Club,	6/30/21		
	churches, community-based organizations, and YMCA to conduct	3/1-6/30/18		
	education presentation.			
	7) Conduct at least 24 community presentation per year. At least 4			
	presentations will be conducted in each region of San Mateo County.		AOD Contractors	Sign in sheets
B.	Coordination Activities – Social Media			
	1) Develop template presentation to highlight alcohol industry targeting of	7/1-9/1/18	Prevention	Presentation
	youth through media placement strategies. Presentation should include		Program Manager	templates
	data on current youth usage of different media platforms and industry			
	efforts to reach youth through different platforms.			
	2) Adapt existing presentation templates as needed throughout the	Ongoing	Program Manager	Presentation
	campaign.			templates
	3) Recruit participants for a social media advocacy workgroup.		Contractor	Member list

	4) During Year 1, hold monthly worksgroup meetings to review and	11/1/18-	Contractor	Meeting agenda,
	provide feedback on workgroup products.	6/30/19		notes
	5) Develop strategic plan for the work of the coalition. Strategic plan	7/1/18-	Contractor	Strategic plan
	should be reviewed annually.	9/30/18		Copy of poll
	6) Hold quarterly coalition meetings for Year 2 and 3.	Ongoing	Contractor	Meeting agendas,
	7) Conduct research to understand the structures and mechanisms for ad	9/1/18-	Contractor	notes
	placements and decision making for social media platforms.	8/31/19		
	8) Conduct conversations with community groups educate about the role	Ongoing	Contractor	Meeting notes
	of social media in educating youth about alcohol use.			
	9) Draft model social media policy around youth exposure to pro-tobacco	10/1/18-2/28-	Contractor	Policy
	messages on social media platform.	19		
	10) Meet with social media companies to explore options for protecting	10/1/18-	Contractor	Meeting notes
	youth from pro-alcohol messaging on social media.	6/30/20		
	11) Garner support from additional partners to advocate with social media	Ongoing	Contractor	Meeting notes
	companies.			
	12) Engage social media companies in protecting youth through education	1/1/19-	Contractor	Meeting notes
	and advocacy efforts.	6/30/20		
C.	Merchant Education			
	1) Research existing merchant education strategies used in other	7/1-12/31/18	Prevention	Documents on
	communities.		Coordinator	file
	2) Develop and maintain a list of alcohol retailers in San Mateo County.	Ongoing	Project assistant	Merchant list
	3) Develop or adapt existing alcohol sting survey protocol to assess youth	7/1-12/31/18	Project Director	Protocol
	access rates to alcohol.	4/4 0/20/40		
	4) Partner with law enforcement agencies to conduct youth access sting	1/1-9/30/18	Project Director	MOU with
	surveys in at least 3 communities.	9/1/18-3/31/19		agencies
	5) Develop or adapt education materials to needs to local jurisdiction(s).	3/1/10-3/31/19	Project assistant	Education
	6) Meet with Better Business Bureau(s), chambers of commerce, business	1/1-6/30/18	Project Director	materials
	organizations, etc. to strategize best methods to conduct education of	_, _ 0, 50, 10		Meeting notes
	retail staff members.	1/1-6/30/19		
	7) Develop merchant education packets related to legal requirements	2,10,30,13	Project Director	Packet materials
	and public health perspectives on alcohol use, especially among youth.			
	8) Partner with at least 3 law enforcement agencies to conduct pre/ post-	6/1-12/31/19	Project assistant	MOU with
	sting surveys in order to assess effectiveness of merchant education	-,,, 13		agencies
	campaign.			Presentation

D.	Policy Advocacy			
	1) Research policy advocacy initiatives implemented in states and local	7/1-ongoing	Project director	Materials
	jurisdictions to minimize the impact of alcohol.			reviewed
	2) As appropriate, participate in regional, statewide, and national groups	Ongoing	Project director	Meeting agenda
	on alcohol prevention policy to learn about best practices and share			
	lessons learned from local efforts.			
	3) Meet with at least local policymakers to educate about the impacts of	7/1/18-	Project director	Meeting agenda
	alcohol and to gauge interest in considering policy options.	6/30/18		
	4) Develop at least 5 alcohol prevention policy templates.	7/1-12/30/18	Project assistant	Templates
	5) As requested, provide policy templates to local policymakers.	9/1-ongoing	Project director	Communications
	6) Provide information and technical assistance as needed.	Ongoing	Project director	Communications
	7) Provide training to coalition members about policy advocacy strategies	9/1/18-	Project director	Training agenda
	to minimize the impact of alcohol.	6/30/21		
	8) Coordinate community input into local policy processes.	Ongoing	Project director	Presentation
				outline
E.	Evaluation			
	1) Review outcomes of most recent California Healthy Kids Survey (CHKS).	7/1-9/1/20	Project director	CHKS Report
	2) Identify evaluation consultant to provide training and analysis services.	7/1-9/1/20	Project director	Contract
	3) Adapt or create assessment tools as needed.	9/1-12/1/20	Eval consultant	Updated tools
	4) Analyze assessment data.			
		7/1-9/30/21	Program Manager	Survey report

Objective 2: By June 30, 2021, through a comprehensive community education campaign, decrease the percentage of adults in San Mateo County who report as current marijuana users by 20% from baseline of 20% to 16% as measured through a community opinion survey.

	Activity	Timeline	Responsible Party	Documentation
F.	Community Education			
	1) Conduct literature review of successful marijuana community education	7/1-9/30/18	Project director	Journal articles
	campaigns implemented in other communities.	7//1/18-		reviewed
	2) Attend national, state, regional, and local conferences/trainings to learn	6/30/21	Project director	Event agendas
	evidence-based best practices for marijuana community education.	10/1-12/30/18		
	3) Review and adapt as needed template 1-hour community education		Project director	Presentation
	curriculum to educate community about marijuana.	10/1/18-		template
	4) Work with community partners to update education curricula	2/28/19	Project director	Templates on file
	developed for priority communities (youth, Spanish-language, Pacific			
	Islander communities, etc.).	3/1-6/30/19		
	5) Train community partners to deliver education presentation.	7/1/18-	Project assistant	Training agenda
	5) Conduct at least 24 community presentation per year. At least 4	6/30/21	AOD Contractors	Sign in sheets
	presentations will be conducted in each region of San Mateo County.	3/1-6/30/18		
	6) Release RFP to award at least 3 organizations to conduct at least 100		Project Director	Contracts
	additional presentations per year throughout San Mateo County.			
G.	Coalition Building			
	1) Meet with at least 30 potential individuals/organizations to discuss	Ongoing	Prevention	List of contacts
	marijuana prevention needs in San Mateo County.		Program Manager	
	Individuals/organizations should represent diversity of San Mateo County			
	(region, race/ethnicity, age, treatment organizations, etc.) to gauge level			
	of interest to participate in countywide AOD prevention coalition.	0/4 44 /4 /4 0	Bustant austrian	C f II
	2) Conduct a poll of interested parties to determine a time and place for	9/1-11/1/18	Project assistant	Copy of poll
	coalition meeting.	12/1/10	Dualian	Masting sands
	3) During Year 1, hold monthly coalition meetings to review data, develop	12/1/18- 11/30/19	Prevention	Meeting agendas
	mission statement, select leadership roles, and develop strategic plan.	1/1/20-6/30-21	Program Manager	Mosting agandas
	<ul><li>4) Hold quarterly coalition meetings for Year 2 and 3.</li><li>5) Provide at least quarterly updates of program activities.</li></ul>	Ongoing	Project Director Project Director	Meeting agendas Meeting agendas
	6) Solicit input into program activities from coalition membership.	Ongoing	Project Director	Meeting agenuas  Meeting minutes
	of solicit input into program activities from coalition membership.	Oligonig	Froject Director	iviceting initiates
L		1	l	

H.	Media			
	1) Research media strategies used for marijuana education.	6/1-9/30/18	Project assistant	Media materials
	2) Attend conferences/events to understand lessons learned about media	Ongoing	Project Director	Event agenda
	education campaigns as appropriate.			
	3) Work with coalition members to develop messages to include in media	12/1/18-	Project assistant,	Messages
	campaign.	9/30/19	Media director	
	4) Identify contractor to provide media consultant services.	9/1-12/30/18	Media consultant	Funding
	5) Develop media education campaign with input from coalition members.	1/1-12/1/19	Media consultant	announcement
	Media should include print and broadcast media.			
	6) Implement media education campaign to complement community	1/1/20-	Media consultant	List of
	education messages. Insure media reaches different regional,	6/30/21		placements
	race/ethnicity, age groups in San Mateo County.			
I.	Provider Education			
	1) Conduct literature review about the health impacts of marijuana, review	7/1-12/30/18	Project assistant	Materials
	available data about the marijuana use rates and public opinions.			reviewed
	2) Conduct an assessment of clinical provider knowledge, attitudes and	7/1-9/30/18	Project director	Assessment tool
	prescribing practices related to marijuana.			
	3) Research curricula and strategies for educating clinical providers about	7/1-10/30/18	Project assistant	Curricula
	the health impact of marijuana.			reviewed
	4) Develop list of medical provider group in San Mateo County.		Project assistant	List of providers
	5) Meet with SMC Medical Association and the Hospital Consortium to	7/1-9/1/18	Project director	Meeting agenda
	strategize the best strategies to reach clinical providers.	7/1-12/30/18		
	6) If needed, develop provider education curriculum for marijuana		Project director	Curriculum
	education. Presentations should include recommendations for clinical	9/1/18-3/1/19		
	roles in community marijuana education.			
	7) Conduct provider education campaign to reach at least 500 clinical	1/1/19-	Project assistant	Presentation/
	providers throughout San Mateo County.	6/30/21		agenda
J.	Policy Advocacy			
	1) Research policy advocacy initiatives implemented in states and local	7/1-ongoing	Project director	Materials
	jurisdictions to minimize the impact of marijuana.			reviewed
	2) As appropriate, participate in regional, statewide and national groups	Ongoing	Project director	Meeting agenda
	on marijuana prevention policy to learn about best practices and share			
	lessons learned from local efforts.			
	3) Meet with at least local policymakers to educate about the impacts of		Project director	Meeting agenda

	marijuana and to gauge interest in considering policy options. 4) Develop at least 5 marijuana prevention policy templates.	7/1/18- 6/30/18	Project assistant	Templates
	5) As requested, provide policy templates to local policymakers.	7/1-12/30/18	Project director	Communications
	6) Provide information and technical assistance as needed.	9/1-ongoing	Project director	Communications
	7) Provide training to coalition members about policy advocacy strategies	Ongoing	Project director	Training agenda
	to minimize the impact of marijuana.	9/1/18-		
		6/30/21		
K.	Evaluation			
	1) Review outcomes of 2016 Marijuana Community Opinion Survey results.	7/1-9/1/20	Project director	2016 Report
	2) Identify evaluation consultant to provide training and analysis services.	7/1-9/1/20	Project director	Contract
	3) Adapt survey tool as needed.	9/1-12/1/20	Eval consultant	Updated survey
	4) Develop paper and online/electronic versions of survey tool. Tool should	10/1/12/31/20	Eval consultant	Copies of survey
	track individual partner organization surveys collected.		Project director	
	5) Develop plan to conduct opinion surveys every 3-5 years depending on	7/1-9/30/20		Plan on file
	resources available.		Project director	
	6) Meet with San Mateo County social media coordinator to collaborate on	10/1-11/15/20		Meeting agenda
	the implementation of the community survey.		Project director	
	7) Identify community partners to conduct surveys.	9/1-12/31/20	Contractors	Contracts
	8) Implement survey over a 6-8 week period.	2/1-5/1/21	Contractors	Surveys
	9) Enter data from paper surveys onto online platform.	3/1-5/15/21	Media consultant	completed
	10) Analyze survey data.	5/15-6/15/21	AOD Staff	Survey report
	11) Review draft survey data and provide feedback.	6/1-6/15/21	Eval consultant	Meeting notes
	12) Develop survey report.	6/15-6/30/21	Prevention	Survey report
	13) Present survey results to Health System/BHRS leadership.	7/1-9/30/21	Program Manager	Presentation
	14) Present survey results to Coalition.	7/1-9/30/21		Presentation

Objective 3: By June 30. 2021, provide education to 100% of marijuana retailers in San Mateo County jurisdictions with marijuana dispensary ordinances as measured by attendance to education presentations.

	Activity	Timeline	Responsible Party	Documentation
A.	Retail Education Campaign			
	1) Research curricula and strategies for retail education with special focus	7/1-10/1/18	Project director	Materials
	on education related to marijuana, tobacco, alcohol or related products.			reviewed
	2) Develop template retail education curriculum for San Mateo County business.	9/1-12/1/18	Project director	Curriculum
	3) Adapt curriculum in response to local ordinance implemented in specific jurisdictions.	Ongoing	Project assistant	Adapted curricula
	4) Develop list of retailers in each community implementing an ordinance allowing marijuana dispensaries.	Ongoing	Project assistant	List
	5) Conduct at least 5 meetings with Better Business Bureau, local business associations, or chambers of commerce to gauge the best strategies to educate retailers regarding marijuana.	Ongoing	Project assistant	Meeting agenda
	6) Research possible print media opportunities to reach retailers.	8/1-12/31/18	Project assistant	Materials
	7) Develop print ads aimed at retailers regarding marijuana.	9/1/18-1/31/19	Project assistant	Ads developed
	8) Place print media ads.	Ongoing	Project assistant	Ads placed
	9) Conduct at least 2 presentations in each jurisdiction which allow marijuana dispensaries.	Ongoing	Project assistant	Presentation
	10) Conduct periodic assessment of no-dispensary jurisdictions.	Ongoing	Project assistant	Assessment notes
В.	Law Enforcement			
	1) Compile lists of jurisdictions with marijuana dispensary ordinances.	Ongoing	Project assistant	List
	2) As appropriate, notify law enforcement agencies of potential violations	Ongoing	Project assistant	Communications
	to marijuana dispensary laws.			
	3) Research protocol for youth access sting operations .	7/1-12/31/18	Project director	Protocols
	4) Meet police chief or designee for each jurisdictions with marijuana dispensary ordinances to gauge interest in conducting youth access sting	1/15/19- 6/30/21	Project director	Meeting agenda
	operations.	0/30/21		
	5) Provide presentations to police department staff regarding marijuana	Ongoing	Project assistant	Presentation

impacts and applicable laws.			
6) Provide training and technical assistance to police department as	Ongoing	Project assistant	TAT records
appropriate.			
7) Provide update to Coalition regarding law enforcement activities.	Ongoing	Project assistant	Meeting notes

Objective 4: By June 30, 2021, each jurisdiction in San Mateo County has at least 1 safe medication disposal site.

	Activity	Timeline	Responsible Party	Documentation	Price	Notes
A.	Community Education					
	1) Conduct literature review of successful	7/1-9/30/18	Project	Journal articles	1) AOD only	
	prescription drug/opioid abuse and safe		Director	reviewed		
	medication disposal community education					
	campaigns implemented in other communities.	7//1/18-		Event agendas	2) \$500 to	
	2) Attend national, state, regional, and local	6/30/21	Project		attend, \$2,000	
	conferences/trainings to learn evidence-based		Director		to present	
	best practices for prescription drug/opioid	10/1-12/30/18		Presentation		
	abuse and safe medication disposal community			template	3) \$1,000	
	education.		Project			
	3) Create and adapt as needed a 1-hour	10/1/18-	Director	Templates on		
	community education presentation to educate	2/28/19		file	4) \$500	
	community about prescription drug/opioid	3/1-6/30/19				
	abuse and safe medication disposal.	7/1/18-	Project	Training agenda	5) AOD only	
	4) Work with community partners to update	6/30/21	Director	Sign-in sheets	6) \$2,000 for	
	education curricula developed for priority	- 4 4 4			outreach to 30	
	communities (youth, parents, Spanish-language,	3/1-6/30/18	Project		orgs	
	etc.).		Assistant AOD	Sign-in sheets	_, , ,	
	5) Train community partners to deliver		Contractors		7) \$500 per	
	education presentation.				presentation	
	6) Conduct outreach to at least 30		405			
	organizations/groups such as PTAs,		AOD			
	neighborhood associations, churches, and		Contractors			
	community-based organizations to receive					
	education presentation.					
	7) Conduct at least 24 community presentations					
	per year. At least 4 presentations will be					
	conducted in each region of San Mateo County.					

В.	1) Meet with at least 30 potential individuals/organizations to discuss prescription drug/opioid abuse prevention needs in San Mateo County. Individuals/organizations should represent diversity of San Mateo County (region, race/ethnicity, age, treatment organizations, etc.) to gauge level of interest to participate in countywide AOD prevention coalition. This activity is applicable across all AOD objectives. 2) Conduct a poll of interested parties to determine a time and place for coalition meeting. 3) Form workgroups as needed to review data, develop mission statement and bylaws, coalition branding, and provide guidance for coalition structure. 4) During Year 1, hold monthly coalition meetings to review and provide feedback on workgroup products. 5) Develop strategic plan for the work of the coalition. Strategic plan should be reviewed annually. 6) Develop a new member orientation packet and process 7) Hold quarterly coalition meetings for Year 2 and 3. 8) Provide at least quarterly updates of program	Ongoing  9/1-11/1/18  11/1/18- 6/30/19 11/1/18- 10/30/19 12/1/18- 11/30/19 1/1-6/30/19 1/1/20-6/30- 21 Ongoing Ongoing	Prevention Program Manager  Project Assistant  Prevention Program Manager Prevention Program Manager Prevention Program Manager Prevention Program Monager Prevention Program Monager Project Assistant Project Director Project Director Project Director	Copy of poll  Workgroup membership roster Meeting agendas  Strategic plan  Packet materials Meeting agendas Meeting agendas Meeting amendas Meeting amendas Meeting amendas Meeting amendas Meeting amendas Meeting amendas	Please see pricing in marijuana SOW	
	and 3.		-			

C.	Media				
	1) Research media strategies used for	6/1-9/30/18	Project	Media materials	1) \$5,000
	prescription drug/opioid abuse and safe		Assistant		
	medication disposal education.	Ongoing		Event agendas	2) \$500 to
	2) Attend conferences/events to understand		Project		attend, \$2,000
	lessons learned about media education	9/30/18-	Director	Funding	to present
	campaigns as appropriate.	12/30/18		announcement	3) AOD only
	3) Identify contractor to provide media	1/1/19-	Project	Media plan	
	consultant services.	6/30/19	Director		4) \$10,000
	4) Develop media education campaign with	1/1-ongoing	Media	List of	
	input from coalition members. Media can		Consultant	placements	5) \$50,000
	include print, social, online, out-of-home, and				
	broadcast media.				
			Media		
	5) Implement media education campaign to		Consultant		
	complement community education messages				
	and existing Environmental Health/Health				
	System media messages. Ensure media reaches				
	different regional, race/ethnicity, and age				
	groups in San Mateo County.				
D.	Provider Education				
	1) Review locally available data about the	7/1-12/30/18	Project	Materials	1) AOD only
	prescription drug/opioid abuse rates and public		Assistant	reviewed	
	opinions.	7/1-9/30/18		Assessment tool	2) \$20,000
	2) Conduct an assessment of clinical provider		Project		
	knowledge, attitudes, and prescribing practices	7/1-10/30/18	Director	Curricula	3) AOD only
	related to prescription drugs/opioids.			reviewed	
	3) Research curricula and strategies for	7/1-10/30/18	Project	List of providers	4) AOD only
	educating clinical providers about	1/1/19-	Assistant	Number of	5) AOD only
	overprescribing.	6/30/21		materials	
	4) Develop list of medical provider groups in San		Project	disseminated	
	Mateo County.		Assistant		

5) Conduct or collaborate on a provider education event/campaign to reach at least 500 clinical providers throughout San Mateo County. For example, distribute "TurnTheTideRx" Pocket Guide on prescribing opioids for chronic pain to providers and ask providers to take the "TurnTheTideRx" campaign pledge.		AOD Contractors			
<ul> <li>E. Policy Advocacy <ol> <li>Create or obtain list and map of locations of safe medication disposal sites (kiosks) in San Mateo County.</li> <li>Identify jurisdictions that do not have a kiosk.</li> </ol> </li> <li>3) Meet with Environmental Health to discuss kiosk placement in jurisdictions that do not have a kiosk.</li> <li>Identify potential kiosk locations (such as pharmacies and police departments).</li> <li>Create educational packet for potential kiosk locations</li> <li>Conduct one-on-one educational meetings with potential kiosk locations to gauge interest in hosting a kiosk.</li> <li>Connect interested locations with Environmental Health to discuss next steps for kiosk installation.</li> </ul>	7/1-8/1/18 7/1-8/1/18 8/1/18- 9/30/18 7/1-10/31/18 8/1-ongoing Ongoing Ongoing	Project Director  Project Director  Project Director  Project Director  AOD Contractors AOD Contractors and Project Director  Project Director  Director	List and map  List of jurisdictions Meeting notes List of locations Meeting agenda Packet Meeting notes  Copy of email or notes indicating date connection was made	1) AOD only 2) AOD only 3) AOD only 4) \$1,000 5) \$5,000 6) \$5,000	

F.	Evaluation				
	1) Review outcomes of most recent California	7/1-9/1/20	Project	CHKS Report	1) AOD only
	Healthy Kids Survey (CHKS).	7/1-9/1/20	Director	Contract	2) AOD only
	2) Identify evaluation consultant to provide	9/1-12/1/20	Project	Updated tools	3) AOD only
	training and analysis services.	10/1/12/31/20	Director	Copies of tools	4) AOD only
	3) Adapt or create assessment tools as needed.		Eval		
	4) Develop paper and online/electronic versions		Consultant		
	of assessment tools as appropriate. Tools	7/1-9/30/20	Eval	Plan on file	5) AOD only
	should track individual partner organization		Consultant		
	assessments conducted.	10/1-11/15/20		Meeting agenda	6) AOD only
	5) Develop plan to conduct assessments every				
	3-5 years depending on resources available.	9/1-12/31/20	Project	Contracts	7) AOD only
	6) Meet with San Mateo County social media	2/1-5/1/21	Director	Tools completed	8) AOD only
	coordinator to collaborate on the	5/15-6/15/21		Assessment	9) AOD only
	implementation of the community survey as	6/15-6/30/21	Project	report	10) AOD only
	appropriate.	7/1-9/30/21	Director	Survey report	11) AOD only
	7) Identify community partners to conduct			Presentation	
	assessments.	7/1-9/30/21	Project	D	12) AOD only
	8) Implement assessments within an		Director	Presentation	
	appropriate timeframe.		AOD		
	9) Analyze assessment data.		Contractors		
	10) Develop assessment report.		Eval		
	11) Present results to Health System/BHRS		Consultant		
	leadership.		Eval		
			Consultant		
	12) Present results to Coalition.		Prevention		
			Program		
			Manager		
			Prevention		
			Program		
			Manager		