

COUNTY OF SAN MATEO



REQUEST FOR PROPOSALS

RFP # EMS-2019-7 – Emergency Ambulance Services with ALS Ambulance Transport

ADDENDUM No. 4
8/16/18

NOTICE TO ALL POTENTIAL PROPOSERS:

Notice is hereby given to all potential Proposers that this is an addendum to RFP # EMS-2019-7 – Emergency Ambulance Services with ALS Ambulance Transport. Please note the following changes to the proposal before submitting your offer. A signed and dated copy of this addendum must accompany your proposal.

- A recording for the Proposers Conference of August 15th, 2018 can be accessed by using the link below; file will begin downloading automatically:

https://www.smchealth.org/sites/main/files/file-attachments/911_ambulance_rfp_proposers_conf_8-15-2018.wav

- A list of questions asked during the Proposers Conference along with their answers are listed in pages 2 & 3 of this document.

- Question No. 6 from the Proposers Conference is answered using a separate document titled:
Addendum No.4-EMD Determinant list.xlsx

1	Clarification on Q6 (6.5.B.1, Pg. 26/27) – Ramp and bed winch was struck from the RFP. Will you allow either or?	Response: Yes
2	Question: Request clarification of EMS’s intent in RFP regarding training requirements and prehospital conference.	Response: This is an opportunity for proposer to make suggestions how they could provide at least one annual educational opportunity to the entire EMS multi-disciplinary system.
3	Question: Noted there is no current agreement with the communication center. Communication arrangements are essential to system status planning, etc. Will proposers have an opportunity to discuss communications with PSC for development of a contract, prior to being awarded a contract for 911 ambulance services?	Response: Any contact with communications should be submitted to EMS in the form of a question, so that it may be shared with all proposers. When a proposer is awarded a contract, they will be encourage to enter into an agreement with PSC.
4	Question: Does the jail have its own pre-arranged medical primary care system?	Response: San Mateo County Health System provides medical care through Correctional Health Division.
5	Q36: OIG opinion; Does the County have an official written opinion you could share?	Response: County Counsel has advised the EMS Agency that the requirements in the RFP, based on review of OIG opinions, does not violate Federal anti-kickback statutes.
6	Question: Can proposers see MPDS codes / response time priority matrix?	Response: Yes, please find Excel file, Addendum No.4-EMD Determinate list.xlsx, on the Public Purchase website and also on the EMS Agency website.
7	Question: Explanation of priorities 1-5, how do they correlate to codes 2-3?	Response: Yes, please see the following: Priority 1-2 = Code 3 Priority 3-5 = Code 2 Priority 6 = Cancel
8	Question: Can the County provide the response zone map and shape files present in the RFP, as opposed to PDF?	Response: According to PSC, the excel document provided on August 9 includes latitude and longitude coordinates. Using ArcMap or other GIS tool products, data from the spreadsheet can be imported into the GIS Tools to create a shape file. The coordinate system used is NAD83/WGS84. Latitude and longitude coordinates are not 100% geospatially accurate but would be usable at the city level.

9	Question: The RFP describes downgrade logic, but not calls that are upgraded? Can you clarify?	Response: Calls that are upgraded that must meet that call priority criteria based at the time they were notified of the priority change.
10	Question: Can the County provide a breakdown of times for all components of a call to determine the calculation for JPA funding?	<p>Response: All information on ambulance responses for the entire mission is included in the xls spreadsheet provided in Addendum 2.</p> <p>Note: Additional clarification on how the cost differential for the JPA should be calculated for the RFP. Page 42, G, 1, c. "Information on the estimated savings that Proposers will achieve due to longer response times and decreased paramedic staffing is necessary to evaluate whether the Proposer is complying with existing regulations and whether these savings are reflected in the proposed patient fees. The EMS Agency wants to ensure that the JPA is reimbursed for its costs of providing the paramedic first responder services required under this agreement that are in addition to standard fire first response costs."</p> <p>Example: Current JPA funding is derived from savings to the ambulance provider from a two (2) paramedic ambulance response at 7:59 (urban) to one (1) paramedic and one (1) EMT ambulance response time of 12:59 (urban). The County requires a two (2) paramedic response model that is currently achieved by having one (1) on the ambulance and one (1) on the fire first response unit.</p>
11	Question: Who owns the MEDS system? Will use of MEDS continue on to a new provider? What about the ePCR system server and data?	Response: No. MEDS is proprietary to AMR. The EMS Agency will have access to historical MEDS data for key performance measure comparison, but it will not be available to any future transport provider. It is the expectation that proposers will provide a ePCR system that meets the specifications described in the RFP.
12	Question: Can the County provide a record of non-compliance fees assessed under the current agreement?	Response: There were no penalties assessed over the past contract extension term.