

# COUNTY OF SAN MATEO



## REQUEST FOR PROPOSALS

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RFP # EMS-2019-7 – Emergency Ambulance Services with ALS Ambulance Transport

**ADDENDUM No. 3**  
**8/13/18**

### **NOTICE TO ALL POTENTIAL PROPOSERS:**

Notice is hereby given to all potential Proposers that this is an addendum to RFP # EMS-2019-7 – Emergency Ambulance Services with ALS Ambulance Transport. Please note the following changes to the proposal before submitting your offer. A signed and dated copy of this addendum must accompany your proposal.

Page 20 of the main RFP document is amended and listed below to answer question #5.

- (4) The selected Proposer must self-perform the majority of 911 ambulance services, and must directly employ all key personnel as well as EMT's and Paramedics as described in this RFP. However, the selected Proposer may subcontract ancillary services, such as billing; professional, legal, and advisory services; and fleet maintenance.

B. Experience

- (1) Number of years the prospective contractor has been in business under the present business name, as well as related business names.
- (2) The number of years providing services as an 911 ALS provider.
- (3) Details of any refusals to complete a contract.
- (4) Whether the responder holds a controlling interest in any other organization, or is owned or controlled by any other organization.

### 3.3 REFERENCES

A. Append five letters of reference specifically related to the organization's current and existing:

- (1) Agreements and contracts
- (2) Clinical performance as an ALS contractor
- (3) Quality assurance/improvement program effectiveness
- (4) Response-time performance
- (5) Vehicle maintenance and replacement program
- (6) Relationships with first responder agencies
- (7) Organization's local and/or national reputation as a contractor of ALS service
- (8) Relationship with labor organizations

B. Letters of reference must include the following:

- (1) Signed and dated by the author.
- (2) Direct or indirect business or financial relationship between the author or organization and the Proposer.
- (3) The extent to which the author/organization is familiar with the Proposer and the Proposer's work/performance. Letters of reference may not be supplied by or considered from the County staff members.

### 3.4 EVALUATION CRITERIA

Proposals will be evaluated in accordance with the evaluation criteria in Enclosure 2.